



# BUNKER HILL COMMUNITY COLLEGE

## REQUEST FOR PROPOSALS

### “Beverage Pouring Rights” BHC PRA2018

**Return proposals to:** Mukti Raut, Director of Purchasing  
Bunker Hill Community College  
570 Rutherford Ave  
Charlestown, MA 02129  
Business Office- H194  
Ph: (617) 228-2433

<b>Submission Deadline:</b>	1/18/2018 13:00
<b>RFP Number:</b>	BHC PRA2018

Name of Proposer: \_\_\_\_\_

Primary Contact: \_\_\_\_\_ Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Mailing Address: \_\_\_\_\_ Web Address: \_\_\_\_\_

Email: \_\_\_\_\_

Signature of Authorized Agent: \_\_\_\_\_ Date: \_\_\_\_\_

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## **ACRONYMS AND ABBEVIATIONS**

PRA	Pouring Right Agreement
BHCC	Bunker Hill Community College
RFP	Request for Proposal
BAFO	Best and Final Offer
EST	Eastern Standard Time

**Request for Proposals  
BUNKER HILL COMMUNITY COLLEGE  
POURING RIGHTS**

**BHCPRA2018**

**I. General Information and Proposal Submission Requirements**

**Proposal Delivery**

All Proposals must be delivered to

**Bunker Hill Community College  
c/o: Business Office Room: H-194  
Attn: Mukti Raut, Director of Purchasing  
570 Rutherford Ave.  
Boston, MA 02129**

Proposals must be delivered no later than 1:00 pm (EST) Thursday, January 18, 2018.

Three (3) copies of the proposal must be submitted. Proposals must be sealed and marked as follows: **BHCPRA2018**.

Late proposal responses will not be accepted. Proposals which are either faxed or electronically submitted will not be accepted as a proposal delivery. Information submitted beyond the scope required in the RFP may hinder vendor evaluation. One proposer will be awarded the Pouring Right Contract.

All proposals must include a W9 form, Signatory Authorization Form, Non-Collusion Form and Tax Compliance Form. All forms are needed to completed and fully signed.

**Proposal Signature**

A proposal must be signed as follows: 1) if the proposer is an individual, by her/him personally; 2) if the proposer is a partnership, by the signature of at least one general partner; and 3) if the proposer is a corporation, by the authorized officer, whose signature must be attested to by the clerk/secretary of the corporation, and with the corporate seal affixed.

**Time for Proposal Acceptance**

The contract will be awarded after 45 business days of the proposal submission deadline. The time for award may be extended for up to 45 additional business days by mutual agreement between Bunker Hill Community College and the apparent highest

responsive and responsible proposer that offers the best value to the College. The college reserves right to reject all proposals without a cause if it is in the college's best interests to do so.

### [Changes and Addenda](#)

If any changes are made to this RFP, an addendum will be issued to all proposers on record as having picked up the RFP. Proposer may not alter the RFP language, specifications, terms & conditions or RFP component; Proposer modifications to the RFP are prohibited; any such modifications will disqualify a proposer.

### [Questions about the RFP](#)

Please email to [purchasedoc@bhcc.mass.edu](mailto:purchasedoc@bhcc.mass.edu) referencing proposal number in proposer email's subject line with any question. All questions and answers are distributed to all registered bidders.

### [Modification or Withdrawal of Proposals, Mistakes, and Minor Informalities](#)

A proposer may correct, modify, or withdraw a proposal by written notice received by the Bunker Hill Community College prior to the time and date set for the deadline of proposal submission. Proposal modifications must be submitted in a sealed envelope clearly labeled "Modification No.\_\_\_\_" to the address listed in part one of this section. Each modification must be numbered in sequence, and must reference the original RFP. A proposer's alteration to this RFP will disqualify the proposer from the proposal process.

After the proposal opening, a proposer may not change any provision of the proposal in a manner prejudicial to the interests of the College or fair competition.

### [Proposer Responsibilities](#)

This RFP is available to download from COMMBUYS and the college's website. A printed copy can be made available to be collected from the Business Office, H-Building, Room H-194 of Bunker Hill Community College. The college accepts no liability and will not provide any accommodation to proposer who submit a response based upon unsolicited and an out-of-date solicitation document.

### [Right to Cancel/Reject Proposals](#)

Bunker Hill Community College may cancel this RFP, or reject in whole or in part any and all proposals, if the College determines that cancellation or rejection serves the best interests of the College. The College will not acknowledge a proposer's Terms & Conditions throughout the award. Terms & Conditions are negotiable by mutual agreement/contract; final Terms & Conditions are at the sole discretion of the College. The College makes no guarantee that any service will be purchased resulting from this RFP.

## II. Proposer Qualifications

In order to be considered for Contract award, Proposer must meet the minimum qualifications as shown below. Inability or unwillingness to meet the minimum qualifications set forth below will result in rejection of a proposal as a non-responsive. Qualified Proposers are required to demonstrate:

- Be financially viable.
- Currently, manufacture and/or distribute a range of carbonated and non-carbonated natural or artificially flavored non-alcoholic sodas, fruit juices, cold teas, bottled water, and sports and energy drinks.
- Have a minimum 20% national market share of carbonated soft drink sales.
- Have at least five (5) years' experience providing Pouring Rights to large, multi-site, educational institutions.
- Have a sufficient presence in Massachusetts/Connecticut to permit prompt, efficient, and continuous provision of Pouring Rights to the College.
- Show proven commitment to consumer health and wellness through, among other things, availability of low and zero calorie and sugar items, all fruit juices, etc.
- Show proven commitment to sustainable practices including, among other things, use of recycled plastics and glass, and Energy-Star rated Beverage Equipment.
- Enforce fair labor practices in the U.S. and abroad with respect to its employees and those of its bottlers, distributors, and other contractors.

### Financial stability

Proposer **must** submit audited Financial Statements by an independent accountant or if not available, two years of Statements of Net Position and Statements of Revenues, Expenses, and Changes in Net Position. The reports and statements will be held as confidential and proprietary but will not be returned. The procurement committee will review these reports for evaluation of strong financial strength. The contract is sought to be awarded for a vendor with a strong financial strength and stability. A weak financial position of a contractor can be the sole reason for a vendor to get disqualified for the contract.

### Environmentally Preferable Products Program EPP

In the Environmental Plan, proposer needs to submit a statement indicating the 'green' practices that proposer's company can provide while conducting operations and functions. For example, using recyclable products, use environment friendly packaging,

minimize waste, conserve energy and/or water, reduce the amount of toxic substances disposed or consumed, protect open-space, lessen the impact to public health etc.

### Affirmative Action Plan

In the Affirmative Action Plan, proposer must submit a statement indicating commitment to promoting employment opportunities without regard to race, color, religion, gender orientation, age, national origin, ancestry, disability, covered veterans status or any other characteristic protected by law .

### Proposal Prices to Remain Firm

All proposal prices and commission percentage submitted in response to this RFP must remain firm following the proposal opening through the award date of the contract execution.

### Unforeseen Office Closure

If, at the time of the scheduled proposal receipt, the Business Office is closed due to uncontrolled events such as fire, snow, ice, wind, building evacuation, or through other uncontrollable events, then the proposal receipt will be postponed until 1:00 p.m. on the next normal business day. Proposals will be accepted until that date and time only.

## III. Purchase Description/Scope of Services

### General Description

The pouring right is the exclusive rights of a beverage maker or distributor to have its products sold at the institution. This RFP covers the supply, sale, distribution, and merchandising of selected beverages to and at Bunker Hill Community College. The College, by this RFP, is proposing a Pouring Right Agreement with one (1) five-year term with one (1) five-year renewal option for a total potential term of ten (10) years. The selected Contractor will be expected to create a comprehensive, integrated beverage program that will increase customer satisfaction by providing quality products and state-of-the-art equipment, while achieving growth and profitability in beverage sales throughout the campuses of the College. This is an unique marketing and distribution opportunity for the Contractor to increase and enhance its visibility, increase sales volume for its existing beverage product lines and market new products which can increase market share.

### Scope of Services

- This RFP addresses Pouring Rights, described generally below and in greater detail throughout this RFP. Pouring Rights refers to the exclusive right to supply Beverages for resale at the COLLEGE and associated merchandising activities. "Beverages" are defined as carbonated and non-carbonated natural or artificially flavored non-alcoholic sodas, fruit juices, cold teas, bottled water (in containers less than 1-gallon in size), sports and energy drinks, and cold packaged coffee drinks.

- Food Services are operated pursuant to third-party contracts at the COLLEGE and Vending Services are operated pursuant to third-party service contracts. The COLLEGE intend to utilize their current third-party vendors; however, the selected Contractor's beverages will be exclusively vended by the third-party vending companies under the proposed PRA to be entered into between the College and the Contractor.
- The Contractor will be granted the exclusive right, license and obligation to:
  - Supply the COLLEGE and its vendors with Beverages for resale.
  - The Contractor may be granted such other rights and licenses, as proposed by Contractor and accepted by the COLLEGE. For example, the Contractor could be granted exclusive Beverage sponsor status regarding certain activities on or off the Campuses, subject to an approved proposal. Proposer shall provide marketing, branding and promotions to events such as, but not limited to:
    - Family Day, Oct 21st, always 3rd Saturday in October
    - Winter Wonderland, Dec 7th, usually 1st or 2nd Thursday in December
    - Spring Day, Usually 1st Wednesday in May
    - New Student Days, December - January
    - New Student Days, June – September
- The Contractor's exclusive rights will not include or pertain to:
  - the right to supply Beverages for catering provided by third-party catering operators or at any cafes/kiosks or restaurants currently operated on-campus by a third-party operator where the COLLEGE does not have the right to enforce the terms of the proposed PRA;
  - the right to supply Beverages at any facilities not controlled by the COLLEGE, other than those which are the subject of this RFP.
  - Nothing in the Contract shall prevent or prohibit on-campus consumption by the COLLEGE' employees, students or visitors of beverages competitive with Beverages supplied by Contractor and purchased outside the COLLEGE' locations for personal consumption or for consumption by their group, office, or organization, and not for resale or distribution.
  - The COLLEGE reserves the exclusive right to approve the item to be sold and to determine if and when any such item is deemed unsuitable.
  - See, **Exhibit B** for information regarding some representative beverage sales data. These numbers are given as a guide only and are not a guarantee of future volume of sales.



### Contract Term Length and Renewal Options

The COLLEGE anticipates the term of the Contract to be five-years with one five-year renewal option under the college's sole discretion.

### Financial Proposal Submission

Proposer is required to use the Financial Proposal Sheet included in **Exhibit C through E** to submit their financial proposal. This is an integral part of response and carries maximum weight in the evaluation.

### College Condition

Following condition sheet is included in **Exhibit F** for vendor to sign and acknowledge.

Bunker Hill Community College will not be liable for any costs incurred by respondents in the preparation and production of a Proposal or the costs of any services performed prior to receiving approval of the agreement. All Proposals and materials submitted in conjunction with the Proposals shall become the property of Bunker Hill Community College for use as deemed appropriate, respecting all copyrights.

1. Bunker Hill Community College reserves the right to modify the requirements of this proposal after its release. All Proposers will be notified of any modifications to the requirements of this proposal. Wherever the College is referred to herein, such reference will be to the President or his/her designee, as stated periodically in writing during the term of the contract.
2. Proposers who submit a response may be required to give an oral presentation to Bunker Hill Community College. This shall provide an opportunity for a Proposer to clarify or elaborate on the Proposal, but shall in no way change the original Proposal. The College shall schedule the time and location, if needed.
3. By submitting a Proposal, the Proposer agrees that it will not make any claims or have any right to damages because of any misinterpretation or misunderstanding of the specifications or because of any misinformation or lack of information.
4. The successful Proposer will be notified in writing by letter.
5. Omissions, inaccuracy or misstatements is sufficient cause for rejection of the Proposal.
6. The Agreement, if awarded, shall be governed and construed in accordance with the laws of Massachusetts.

## Non-Collusion Form and Tax Compliance Form

These forms are included with the RFP in the **Exhibit G and H**. Please complete and include with proposal.

## Basic College Data

Built in 1973, Bunker Hill Community College's Charlestown Campus is situated on approximately 42 acres in the historic Charlestown neighborhood of Boston. The campus consists of six buildings (A, B, C, D, E and G) and H-Building located in the Hood Business Park, just beyond the G Building.

The college runs day, evening, midnight and weekend classes. Enrollment is approximately 15000 students. The College is non-residential and diverse in its student population and employees approximately 950 full-time and part-time employees. The College allows agencies and businesses to rent the BHCC facilities for off-site meetings and functions during its fiscal year

A basic interior layout of the college is included as **Exhibit A** indicating current location of Vending Machines.

## IV. Proposal Evaluation

1. Proposal Evaluation shall be administered by a Committee selected by the COLLEGE.
2. Proposers are required to submit all documents WITH THEIR PROPOSALS.
3. Proposals will be evaluated by the COLLEGE using a Best Value Method evaluation process based on the criteria described below.
4. Proposers responding to this RFP may be requested to clarify issues or to provide additional insights into their proposal through written clarifications and/or oral presentations. The COLLEGE reserves the right to request best and final offers from firms that are determined to be susceptible for contract award.
5. An award shall be made to the Proposer whose Proposal receives the highest total proposal score after considering all evaluation factors.

## Proposal Scoring

The Proposals will be evaluated using the following approach and scoring system:

Table 1: Proposal Scoring Criteria and Weights

Step	Title	Scoring Method	Item Weight	Section Score	Points out of 100
	<b>Technical &amp; Management Proposal</b>	Scored			<b>90</b>
	<b>Qualifications</b>			10	<b>10</b>
	1. Company Overview		5		
	2. Management		5		
	<b>Technical Merits</b>			30	<b>30</b>
	<u>To include:</u> <ul style="list-style-type: none"> <li>• Product Descriptions</li> <li>• Health &amp; Wellness</li> <li>• Recycling &amp; Sustainability</li> <li>• Additional Information</li> </ul>				
	<b>Financial Proposal</b>			50	<b>50</b>
	<b>Oral Presentation</b>	Scored		10	<b>10</b>
	<b>Total</b>				<b>100</b>

Proposers shall not be allowed to change their Proposals during or after the oral presentation unless responding to a request from the COLLEGE. Each Proposer will be given a separate meeting time schedule to conduct its presentation before the Committee. Each session will last approximately one to one and a half hours. Oral Presentations will be evaluated and scored by the Committee.

## Best and Final Offers

The COLLEGE reserve the right to request Best and Final Offers (“BAFOs”) after the Oral Presentations have been conducted. Should the COLLEGE exercise this right, the COLLEGE will request a BAFO from each Proposer. The COLLEGE will revise the Proposal Scores of the Proposer, as necessary, based on the information submitted in their BAFOs and using the criteria in Table 1.

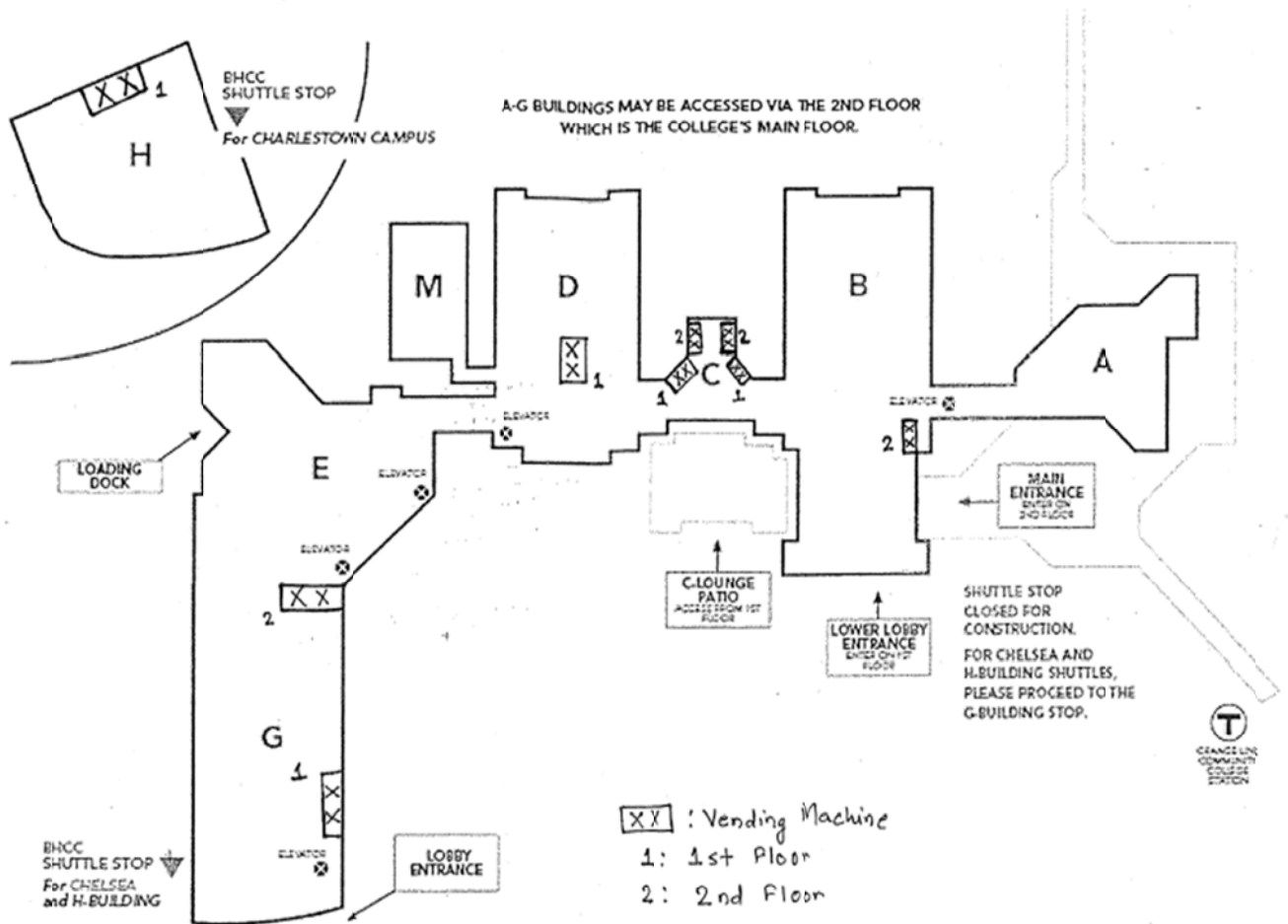
### Recommended Proposer

The sum of a Proposer's Technical and Financial Proposal Scores and its Oral Presentation Score is its Total Proposal Score. The Proposer with the highest Total Proposal Score will be recommended by the Committee for Contract award. One contract is awarded to a responsive and responsible proposer offering **the best value** to the college determined through price, commission revenue and service standard. Only the procurement committee can decide the best value for the college.

### V. Procurement Calendar

<b>EVENT</b>	<b>DATE</b>
<b>Solicitation: Announcement of Intent to Procure (Local Newspaper &amp; Goods/Services Bulletin)</b>	11/15/2017
<b>Solicitation: Release Date</b>	12/04/2017, 10:00 AM (EST)
<b>Solicitation: Close Date / Submission Deadline</b>	01/18/2018, 1:00 PM (EST)
<b>Proposal Award: Notification in writing</b>	03/05/2018
<b>“Wet Ink” Signatures are to be on file by:</b>	05/15/2018
<b>Contract: Estimated Contract Start Date</b>	07/01/2018

**Exhibit A: BHCC Campus Layout**



**Exhibit B: BHCC  
Bookstore's Sale (Pages 13  
through 20)**

2014 (Unit Sold)		2015 (Unit Sold)	
Red Bull Energy Drink 8.4oz s	359	Red Bull Energy Drink 8.4oz s	516
Red Bull Energy Drink 8.4oz s	359	Red Bull Energy Drink 8.4oz s	516
Red Bull Energy Drink 8.4oz s	359	Red Bull Energy Drink 8.4oz s	516
Red Bull Sugar Free 8.4oz sin	197	Red Bull Sugar Free 8.4oz sin	211
Red Bull Sugar Free 8.4oz sin	197	Red Bull Sugar Free 8.4oz sin	211
Red Bull Energy Drink 12oz si	126	Red Bull Energy Drink 12oz si	279
Red Bull Energy Drink 12oz si	126	Red Bull Energy Drink 12oz si	279
Red Bull SugaRFPee 12oz singl	104	Red Bull SugaRFPee 12oz singl	112
Red Bull SugaRFPee 12oz singl	104	Red Bull SugaRFPee 12oz singl	112
Red Bull Energy Drink 16oz si	116	Red Bull Energy Drink 16oz si	199
Red Bull Energy Drink 16oz si	116	Red Bull Energy Drink 16oz si	199
Red Bull SugaRFPee 16oz singl	88	Red Bull SugaRFPee 16oz single	85
Red Bull SugaRFPee 16oz singl	88	Red Bull SugaRFPee 16oz single	85
VDS - Seagram's Ginger Ale 20o	351	VDS - Seagram's Ginger Ale 20o	425
VDS - Seagram's Ginger Ale 20o	351	VDS - Seagram's Ginger Ale 20o	425
VDS - Seagram's Ginger Ale 20o	351	VDS - Seagram's Ginger Ale 20o	425
VDS - Seagram's Ginger Ale 20o	351	VDS - Seagram's Ginger Ale 20o	425
OCSPIY CRANBERRY 15.2OZ	103	OCSPIY CRANBERRY 15.2OZ	139
Orange Crush 20oz	27	VDS -SIERRAMST NAT?20OZ BOT PL	29
SoBe LifeWaterBloodOrangeMango	75	SoBe LifeWaterBloodOrangeMango	24
Red Bull Edtn Rd Crnbrry 8.4oz	103	Red Bull Edtn Rd Crnbrry 8.4oz	45
Mountain Dew Kickstart - Black	99	Mountain Dew Kickstart - Black	112
Mountain Dew Kickstart - Limea	76	Mountain Dew Kickstart - Limea	73
Pepsi 20oz Bottle	3	Mountain Dew Baja Blast 20oz	120
Mountian Dew 20oz Bottle	12	Pepsi 20oz Bottle	14
OCSPIY 100% ORANGE JCE 15.2OZ	139	mtn dew kick start pineapple	160
Pure Leaf Lemon Tea	279	Mt Dew kick start straw kiwi	90
Pure Leaf Lemon Tea	279	Red Bull Yellow Edition	49
Pure Leaf Lemon Tea	279	Red Bull 12 OZ Blueberry	64
Pure Leaf Rasberry Tea	230	DietLiptn GreenTea Citrus	44
Pure Leaf Green Tea w/ Honey	247	LPTON GRN TEA W/CITR 20OZ BOT	46
Pure Leaf Green Tea w/ Honey	247	LPTON ICED HALF/HALF 20OZ BOT	34
VDS - DS ArizonaBigVan50/50Man	164	LPTON ICED T LMN 20OZ BOT	43
VDS - DS Arizona Big Can GRN P	536	OCSPIY 100% ORANGE JCE15.2OZ	152
VDS - DS ArizonaBigCanRasp Tea	161	Pure Leaf Lemon Tea	262
VDS - DS ArizonaTeaArnoldPalme	24	Pure Leaf Lemon Tea	262
VDS - DS ArizonaTeaFrtPunch PP	339	Pure Leaf Lemon Tea	262
VDS - DS Arizona Tea Lemon PPD	280	Pure Leaf Rasberry Tea	289
VDS - DS ArizonaCommitteechoMango	515	Pure Leaf Green Tea w/ Honey	271
VDS - DS ArizonaTea Peach PP.9	235	Pure Leaf Green Tea w/ Honey	271
VDS - DS zonaTea RX Energy PP.	236	Brisk Sweet Iced Tea 24 oz Can	26
VDS - DS ArizonaTeaWatermelon	325	Brisk Iced Tea/Lemonade 24 oz	66

GATORADE G2 FRUIT PUNCH 20OZ	102	Brisk Iced Tea/Lemonade 24 oz	66
GATORADE G2 GRAPE 20OZ	89	Brisk Raspberry Iced Tea 24 oz	132
GATORADE GLACIER FREEZE 20OZ	202	Brisk Iced Tea Strawberry/Melo	156
GATORADE ORANGE 20OZ	24	Brisk 24oz Cans Sweet w/Lemon	89
Amp Energy Drink 16oz Can	2	VDS - DS ArizonaBigVan50/50Man	2
Amp Energy Drink 16oz Can	2	VDS - DS Arizona Big Can GRN P	386
Amp Energy Drink 16oz Can	2	VDS - DS ArizonaBigCanRasp Tea	130
Amp Energy Drink 16oz Can	2	VDS - DS ArizonaTeaFrtPunch PP	271
OCSFY CRANBRY GRAPE 15.2OZ	107	VDS - DS Arizona Tea Lemon PPD	191
OCSFY 100% APPLE JCE	154	VDS - DS ArizonaCommitteechoMango	383
OCSFY KIWI STRWBRY 15.2OZ	157	VDS - DS ArizonaTea Peach PP.9	183
OCSFY RBYRD GRPFRT 15.2OZ	36	VDS - DS zonaTea RX Energy PP.	101
SOBE LW AC FRTPNCH 0CAL 20OZ	23	VDS - DS ArizonaTeaWatermelon	260
SOBE LW STRWBRY 0C PLST 20OZ	75	Lipton Sparking Tea-Lemonade	28
Nantucket Nectars Pressed Appl	70	Lipton Sparkling Tea-Peach	31
Nantucket Nectar Prmn Orange	159	Lipton Sparkling Tea-Rasberry	22
Red Bull Edtn BIBlbrry8.4oz4Pc	199	Gatorade Cool Blue Raspberry	42
Nantucket Nectars Big Cranberr	162	GATORADE G2 FRUIT PUNCH 20OZ	80
Nantucket Orange Melon	588	GATORADE G2 GRAPE 20OZ	140
Nantucket Orange Melon	588	GATORADE GLACIER FREEZE 20OZ	332
NantucketNectarsPineApleOrgGva	220	GATORADE LEMON LIME 20OZ	127
Aquafina Water 20oz Bottle	1381	GATORADE LEMON LIME 20OZ	127
Aquafina Water 20oz Bottle	1381	GATORADE ORANGE 20OZ	83
Drink Energy Berry Xtr Strngth	24	Amp Energy Drink 16oz Can	12
Drink Energy Berry RTL/Micro	15	Amp Energy Drink 16oz Can	12
Drink Energy Orange RTL/Micro	19	Amp Energy Drink 16oz Can	12
Drink Energy Grape RTL/Micro	3	Amp Energy Drink 16oz Can	12
Double Shot Espresso	7	Gatorade Recover Chocolate	6
Double Shot Espresso	7	Amp Energy Drink Strawberry/ L	5
Drink Energy Xtr Str Grape	13	Amp Energy-Passion Fruit	7
FRAPP MOCHA	190	Tropicana Orange Juice	73
Starbucks Doubleshot Energy Co	20	Tropicana OJ + Calcium	79
Starbucks Doubleshot Energy Mo	9	Tropicana OJ Homestyle	65
Starbucks Doubleshot Energy Va	39	Tropicana Apple Juice	57
Starbucks Doubleshot Energy Va	39	Tropicana Cranberry Juice	60
Starbucks Iced Coffee Carmel	142	Tropicana Grape Juice	32
Starbucks Iced Coffee11oz	123	VDS - Tropicana Trop50+Calcium	7
Starbucks Iced Vanilla Coffee	15	Naked Juice Power-C	49
Starbucks Iced Coffee Promo	12	Naked Juice Orange Mango Motio	8
Mtn dew kickstart16oz Org Citr	20	Naked Juice Berry Blast	24
Mtn dew kickstart16oz Org Citr	20	Naked Juice Strawberry/Banana	64
VDS - 5 Hour Energy Raspberry	92	Naked Juice Protein Zone Doubl	11
SOBE LW BLKBLBRY 0CAL 20OZ	12	Naked Juice Protein Zone Mango	10
VDS - Mio Water Enhancer Energ	3	Naked Juice Orange Carrot	3

Gatorade 20oz 2 for \$3.00 Prom	9	Naked Juice Veggie Machine	8
Pure Leaf Peach Tea	272	Naked Juice Smoothie Tropical	38
DS ArizonaHalf&HalfStrawberry	138	Naked Juice Antiox Mighty Mang	89
DS GoldenBearLemonadeStrwbrry	239	Naked Jce Green Machine	68
DS Cherry Lime Rickey	344	Naked Juice Protein Zone	11
Kickstart Promo	4	Naked Juice Red Machine	23
Beverages Catch-all	1788	Naked Juice Blue Machine	39
	18099	Tropicana Pure Orange Strawber	10
		OCSFY CRANBRY GRAPE 15.2OZ	86
		OCSFY 100% APPLE JCE	172
		OCSFY KIWI STRWBRY 15.2OZ	216
		SOBE LW POM CHRY 20OZ	23
		SOBE LW STRWBRY 0C PLST 20OZ	69
		Hawaiian Punch Fruit Juicy Red	24
		Tropicana Lemonade 12 oz	36
		Tropicana 50 Pomegranate Blueb	15
		Nantucket Nectars Pressed Appl	72
		Nantucket Nectar Prmn Orange	107
		Red Bull Edtn BIBlbrry8.4oz4Pc	104
		Nantucket Nectars Big Cranberr	88
		Nantucket Orange Melon	425
		Nantucket Orange Melon	425
		NantucketNectarsPineApleOrgGva	156
		Tropicana Farmstand Peach Mang	104
		Tropicana Farmstand Greens	11
		Aquafina Water 20oz Bottle	2014
		Aquafina Water 20oz Bottle	2014
		Drink Energy Berry Xtr Strngth	9
		Drink Energy Berry RTL/Micro	22
		Drink Energy Orange RTL/Micro	1
		Drink Energy Grape RTL/Micro	14
		Drink Energy Pomg RTL/Micro	22
		Double Shot Espresso	112
		Double Shot Espresso	112
		Drink Energy Xtr Str Grape	22
		FRAPP MOCHA	221
		SOBE LW YUMBRY POM 0CAL 20OZ	12
		GATORADE FRUIT PUNCH 20OZ	123
		Drink Energy Pnk Lmn RTL/Micro	22
		Starbucks Iced Coffee Carmel	96
		Starbucks Iced Coffee 11oz	125
		Starbucks Iced Vanilla Coffee	109
		Starbucks Double Shot Protein	36
		Mtn dew kickstart Fruit Punch	48



		Mtn dew kickstart16oz Org Citr	128
		Mtn dew kickstart16oz Org Citr	128
		VDS - EBOOST EnrgyWthCocnutWtr	3
		VDS - EBOOST EnergyWithCoconut	2
		Drink Enrgy Strwbry/Watermelon	17
		SOBE LW BLKBLBRY 0CAL 20OZ	24
		VDS - Mio Water Enhancer Energ	1
		Gatorade 20oz 2 for \$3.00 Prom	59
		Pure Leaf Peach Tea	396
		DS ArizonaHalf&HalfStrawberry	98
		DS GoldenBearLemonadeStrwbrry	123
		DS Golden Bear Lemonade Mango	95
		DS Cherry Lime Rickey	217
		Beverages Catch-all	1858

2016 (Unit Sold)		2017 (Unit Sold) (until June)	
VDS - Izze Blackberry Soda	46	Izze Blackberry Soda	2
VDS - Izze Blackberry Soda	46	Izze Clementine Soda	42
VDS - Izze Clementine Soda	77	Izze Clementine Soda	42
VDS - Izze Clementine Soda	77	Izze Pomegranate Soda	41
Red Bull Energy Drink 8.4oz s	453	Izze Pomegranate Soda	41
Red Bull Energy Drink 8.4oz s	453	Red Bull Energy Drink 8.4oz s	231
Red Bull Energy Drink 8.4oz s	453	Red Bull Energy Drink 8.4oz s	231
Red Bull Sugar Free 8.4oz sin	145	Red Bull Energy Drink 8.4oz s	231
Red Bull Sugar Free 8.4oz sin	145	Red Bull Sugar Free 8.4oz sin	50
Red Bull Energy Drink 12oz si	246	Red Bull Sugar Free 8.4oz sin	50
Red Bull Energy Drink 12oz si	246	Red Bull Energy Drink 12oz si	106
Red Bull SugaRFPee 12oz singl	98	Red Bull Energy Drink 12oz si	106
Red Bull SugaRFPee 12oz singl	98	Red Bull SugaRFPee 12oz singl	41
Red Bull Energy Drink 16oz si	134	Red Bull SugaRFPee 12oz singl	41
Red Bull Energy Drink 16oz si	134	Red Bull Energy Drink 16oz si	70
Red Bull SugaRFPee 16oz singl	48	Red Bull Energy Drink 16oz si	70
Red Bull SugaRFPee 16oz singl	48	Red Bull SugaRFPee 16oz singl	42
VDS - Seagram's Ginger Ale 20o	201	Red Bull SugaRFPee 16oz singl	42
VDS - Seagram's Ginger Ale 20o	201	VDS - Seagram's Ginger Ale 20o	91
VDS - Seagram's Ginger Ale 20o	201	VDS - Seagram's Ginger Ale 20o	91
VDS - Seagram's Ginger Ale 20o	201	VDS - Seagram's Ginger Ale 20o	91
OCSPIY CRANBERRY □15.2OZ	56	VDS - Seagram's Ginger Ale 20o	91
Diet Pepsi 20 oz Bottle	61	OCSPIY CRANBERRY □15.2OZ	15
Diet Pepsi 20 oz Bottle	61	Diet Pepsi 20 oz Bottle	44
MTN DEW □20OZ BOT PLST	74	Diet Pepsi 20 oz Bottle	44
MTN DEW □20OZ BOT PLST	74	MTN DEW □20OZ BOT PLST	49

MTN DEW□20OZ BOT PLST	74	MTN DEW□20OZ BOT PLST	49
PEPSI□20OZ BOT PLST	211	MTN DEW□20OZ BOT PLST	49
PEPSI□20OZ BOT PLST	211	PEPSI□20OZ BOT PLST	123
PEPSI□20OZ BOT PLST	211	PEPSI□20OZ BOT PLST	123
PEPSI□20OZ BOT PLST	211	PEPSI□20OZ BOT PLST	123
PEPSI□20OZ BOT PLST	211	PEPSI□20OZ BOT PLST	123
Mountain Dew Kickstart - Black	44	PEPSI□20OZ BOT PLST	123
Mountain Dew Kickstart - Limea	13	IZZE Apple Soda	17
Pepsi 20oz Bottle	55	IZZE Apple Soda	17
mtn dew kick start pineapple	41	Mountain Dew Kickstart - Black	15
Mt Dew kick start straw kiwi	18	Mountain Dew Kickstart - Limea	6
Red Bull Yellow Edition	15	mtn dew kick start pineapple	8
Red Bull 12 OZ Blueberry	6	Mt Dew kick start straw kiwi	12
Red Bull 12oz Orange Edition	13	Red Bull Lime Edition	5
LPTON GRN TEA W/CITR□20OZ BOT	41	Red Bull Purple Edition	3
LPTON ICED HALF/HALF 20OZ BOT	15	Red Bull Green Edition	9
OCSPY 100% ORANGE JCE□15.2OZ	63	OCSPY 100% ORANGE JCE□15.2OZ	18
Pure Leaf Sweet Tea	17	Pure Leaf Sweet Tea	17
Pure Leaf Sweet Tea	17	Pure Leaf Sweet Tea	17
Pure Leaf Lemon Tea	144	Pure Leaf Lemon Tea	54
Pure Leaf Lemon Tea	144	Pure Leaf Lemon Tea	54
Pure Leaf Lemon Tea	144	Pure Leaf Lemon Tea	54
Pure Leaf Raspberry Tea	173	Pure Leaf Raspberry Tea	46
Pure Leaf Unsweetened Tea	4	Pure Leaf Unsweetened Tea	10
Pure Leaf Green Tea w/ Honey	156	Pure Leaf Green Tea w/ Honey	51
Pure Leaf Green Tea w/ Honey	156	Pure Leaf Green Tea w/ Honey	51
Pure Leaf Diet Lemon Iced Tea	95	Pure Leaf Diet Lemon Iced Tea	28
Brisk Sweet Iced Tea 24 oz Can	22	Pure Leaf Tea & Lemonade	46
Brisk Iced Tea/Lemonade 24 oz	79	GATORADE G2 GRAPE 20OZ	37
Brisk Iced Tea/Lemonade 24 oz	79	GATORADE GLACIER FREEZE 20OZ	107
Brisk Raspberry Iced Tea 24 oz	81	GATORADE LEMON LIME□20OZ	51
Brisk Iced Tea Strawberry/Melo	35	GATORADE LEMON LIME□20OZ	51
Brisk 24oz Cans Sweet w/Lemon	29	GATORADE ORANGE□20OZ	29
Pure Leaf Tea & Lemonade	61	Amp Energy Drink 16oz Can	13
Lipton Sparking Tea-Lemonade	44	Amp Energy Drink 16oz Can	13
Lipton Sparkling Tea-Peach	49	Amp Energy Drink 16oz Can	13
Lipton Sparkling Tea-Raspberry	48	Amp Energy Drink 16oz Can	13
Gatorade Cool Blue Raspberry	18	Tropicana Orange Juice	29
GATORADE G2 FRUIT PUNCH 20OZ	1	Tropicana OJ + Calcium	31
GATORADE G2 GRAPE 20OZ	87	Tropicana OJ Homestyle	31
GATORADE GLACIER FREEZE 20OZ	238	Tropicana Apple Juice	44
GATORADE LEMON LIME□20OZ	129	Tropicana Cranberry Juice	30

GATORADE LEMON LIME □20OZ	129	Tropicana Grape Juice	12
GATORADE ORANGE □20OZ	73	Naked Juice Power-C	35
Amp Energy Drink 16oz Can	64	Naked Juice Strawberry/Banana	36
Amp Energy Drink 16oz Can	64	Naked Juice Antiox Mighty Mang	63
Amp Energy Drink 16oz Can	64	Naked Jce Green Machine	38
Amp Energy Drink 16oz Can	64	Naked Juice Red Machine	8
Gatorade Recover Chocolate	8	Naked Juice Blue Machine	25
Redbull Energy Drink 8oz	14	OCSFY CRANBRY GRAPE □15.2OZ	13
Redbull Energy Drink 12oz	12	OCSFY 100% APPLE JCE	72
Redbull Energy Drink 16oz	6	OCSFY KIWI STRWBRY 15.2OZ	51
Amp Energy Drink Strawberry/ L	42	Tropicana Lemonade 12 oz	33
Amp Energy-Passion Fruit	28	Tropicana Raspberry Lemonade	52
Gatorade Shake	5	Tropicana Raspberry Lemonade	52
Gatorade Shake	4	Tropicana Farmstand Peach Mang	8
Tropicana Orange Juice	121	Tropicana Farmstand Greens	7
Tropicana OJ + Calcium	129	Tropicana Tangerine Lemonade	20
Tropicana OJ Homestyle	107	Naked Pure Coconut Water	19
Tropicana Apple Juice	158	Tropicana Watermelon	14
Tropicana Cranberry Juice	81	Tropicana Strawberry Banana	5
Tropicana Grape Juice	51	Tropicana Pineapple Mango	9
Naked Juice Power-C	73	Aquafina Water 20oz Bottle	352
Naked Juice Berry Blast	2	Aquafina Water 20oz Bottle	352
Naked Juice Strawberry/Banana	83	1L Lifewater	66
Naked Juice Antiox Mighty Mang	217	700ML Sport Cap Lifewater	123
Naked Jce Green Machine	118	Drink Energy Berry Xtr Strngth	5
Naked Juice Red Machine	38	Drink Energy Berry RTL/Micro	5
Naked Juice Blue Machine	76	Drink Energy Grape RTL/Micro	8
OCSFY CRANBRY GRAPE □15.2OZ	65	Drink Energy Pomg RTL/Micro	2
OCSFY 100% APPLE JCE	128	Drink Energy Xtr Str Grape	8
OCSFY KIWI STRWBRY 15.2OZ	104	GATORADE FRUIT PUNCH □20OZ	59
Tropicana Lemonade 12 oz	122	Starbucks Iced Coffee 11oz	29
Tropicana Raspberry Lemonade	48	Starbucks Iced Vanilla Coffee	17
Tropicana Raspberry Lemonade	48	StarbucksFrappucinoMochaCCNut	21
TROP FARMSTAND POM BLUEBERRY	5	Starbucks Frappuccino - White C	24
Tropicana Farmstand Peach Mang	128	Starbucks Iced Coffee Coffee-	10
Tropicana Tangerine Lemonade	32	Starbucks Iced Coffee Coffee-	19
Naked Veggies Sea Green	8	KickStart Mango Lime	11
Naked Pure Coconut Water	3	FRAPP COFFEE 13.7OZ GLS BOT	57
Tropicana Watermelon	51	FRAPP COFFEE 13.7OZ GLS BOT	57
Aquafina Water 20oz Bottle	1265	Mtn dew kickstart Fruit Punch	17
Aquafina Water 20oz Bottle	1265	Mtn dew kickstart16oz Org Citr	6
Drink Energy Berry Xtr Strngth	16	Mtn dew kickstart16oz Org Citr	6

Drink Energy Berry RTL/Micro	9	Mt. Dew Kickstart -Recharge Bl	9
Drink Energy Grape RTL/Micro	3	Mt. Dew Kickstart -Recharge Bl	11
Drink Energy Pomg RTL/Micro	23	Mt. Dew Kickstart -Midnight Gr	18
Double Shot Espresso	3	Mt. Dew Kickstart -Hydrate Bst	4
Double Shot Espresso	3	Mountain Dew KickStart - Raspb	15
Drink Energy Xtr Str Grape	17	Energy Stir Stick Tube	1
FRAPP MOCHA	32	Energy Stir Stick Tube	1
STRBKS DBL SHT?6.5OZ CAN	8	Pure Leaf Peach Tea	73
GATORADE FRUIT PUNCH□20OZ	196	Beverages Catch-all	3
Drink Energy Pnk Lmn RTL/Micro	13		5701
Starbucks Iced Coffee Carmel	28		
Starbucks Iced Coffee 11oz	87		
Starbucks Iced Vanilla Coffee	84		
Starbucks Iced Coffee Promo	14		
Starbucks Double Shot Protein	14		
Starbucks Double Shot Protein	29		
Starbucks Double Shot Protein/	2		
Starbucks Frappuccino S'mores	22		
StarbucksFrappuccinoMochaCCNut	24		
Starbucks Frappuccio - White C	37		
Starbucks Iced Coffee Coffee-	13		
Starbucks Iced Coffee Coffee-	35		
FRAPP COFFEE 13.7OZ GLS BOT	79		
FRAPP COFFEE 13.7OZ GLS BOT	79		
FRAPP MOCHA 13.7OZ GLS BOT	8		
FRAPP VANIL 13.7OZ GLS BOT	24		
Mtn dew kickstart Fruit Punch	41		
Mtn dew kickstart16oz Org Citr	28		
Mtn dew kickstart16oz Org Citr	28		
Kevita Mojito Lime	17		
Kevita Daily Cleanse	26		
VDS - EBOOST EnrgyWthCoconutWtr	3		
VDS - EBOOST EnergyWithCoconut	2		
Drink Enrgy Strwbry/Watermelon	7		
Mt. Dew Kickstart -Recharge Bl	33		
Mt. Dew Kickstart -Recharge Bl	28		
Mt. Dew Kickstart -Midnight Gr	38		
Mt. Dew Kickstart -Hydrate Bst	28		
Amp Boosted- Mandarin Orange	12		
Energy Stir Stick Tube	14		
Energy Stir Stick Tube	14		
Gatorade 20oz 2 for \$3.00 Prom	37		

Red Bull 8.4oz Promo	6		
Red Bull 12oz Promo	1		
Red Bull 16oz Promo	3		
Pure Leaf Peach Tea	339		
Kickstart Promo	8		
Beverages Catch-all	530		

**Exhibit B (Contd.) :**  
**Cafeteria Sales (Pages 21**  
**through 27)**

1/1/2015 - 12/31/2015		1/1/2016-12/31/2016		1/1/2017 - 6/30/2017	
Group	Qty Sold	Group	Qty Sold	Group	Qty Sold
<b>Beverages</b>	<b>131,208</b>	<b>Beverages</b>	<b>222,928</b>	<b>Beverages</b>	<b>97,576</b>
<b>Beverages_Coffee Premium</b>	<b>38,767</b>	<b>Beverages_Coffee Premium</b>	<b>61,569</b>	<b>Beverages_Coffee Premium</b>	<b>26,058</b>
Premium Coffee, Small	20,991	Premium Coffee, Small	33,780	Premium Coffee, Small	14,005
Premium Coffe, Medium	12,921	Premium Coffe, Medium	19,609	Premium Coffe, Medium	8,292
Premium Coffee, Large	4,684	Premium Coffee, Large	8,180	Premium Coffee, Large	3,760
XXX Do Not Use Starbucks Coffee	171	Beverages_Juice Bottled	32,500	XXX Do Not Use Starbucks Coffee	1
<b>Beverages_Juice Bottled</b>	<b>20,969</b>	<b>Naked Mighty Mango 15.2 oz</b>	<b>3,402</b>	<b>Beverages_Juice Bottled</b>	<b>13,278</b>
Naked Protein Zone 15.2 oz	3,799	Naked Protein Zone 15.2 oz	1,813	Naked Mighty Mango 15.2 oz	1,260
Tropicana Pr Prm Original 12 oz	4,184	Naked Green Machine 15.2 oz	1,668	Naked Protein Zone 15.2 oz	1,064
Naked Mighty Mango 15.2 oz	1,510	Tropicana Apple 12 oz	2,752	Tropicana Pr Prm Clcm No Pulp 12	1,169
Naked Blue Machine 15.2 oz	821	Tropicana Pr Prm Clcm No Pulp 12	2,695	Naked Green Machine 15.2 oz	630
Naked Green Machine 15.2 oz	679	Naked Strawberry Banana 15.2 oz	1,383	Tropicana Apple 12 oz	1,036
Tropicana Pr Prm Homestyle Some	1,074	Tropicana Pr Prm Homestyle Some	2,234	Tropicana Pr Prm Original 12 oz	990
Tropicana Pr Prm Orig No Pulp 12	979	Tropicana Lemonade 12 oz	1,973	Naked Strawberry Banana 15.2 oz	529
Tropicana Apple 12 oz	954	Tropicana Pr Prm Original 12 oz	1,863	Tropicana Pr Prm Homestyle Some	825
Tropicana Cranberry 12 oz	887	Tropicana Pr Prm Orig No Pulp 12	1,789	Tropicana Pr Prm Orig No Pulp 12	694
Naked Strawberry Banana 15.2 oz	439	Naked Blue Machine 15.2 oz	912	Tropicana Cranberry 12 oz	688
Naked Mango 15.2 oz	422	Naked Power-C Machine 15.2 oz	907	Naked Blue Machine 15.2 oz	347
Tropicana Pr Prm Clcm No Pulp 12	777	Naked Mango 15.2 oz	826	Naked Power-C Machine 15.2 oz	343
Naked Power-C Machine 15.2 oz	352	Tropicana Cranberry 12 oz	1,415	Minute Maid Tropical 15.2 oz	538
Tropicana Lemonade 12 oz	537	Naked Red Machine 15.2 oz	538	Naked Mango 15.2 oz	267
Naked Berry Veggie 15.2 oz	263	Naked Berry Veggie 15.2 oz	374	Tropicana Lemonade 12 oz	459
XXX Do Not Use Tropicana Orange	468	Naked Pure Coconut Water 16.9 oz	348	Naked Red Machine 15.2 oz	240
Naked Red Machine 15.2 oz	219	Tropicana Farmstand Peach Mango	468	Tropicana Raspberry Lemonade 12	363
Minute Maid Tropical 15.2 oz	406	Naked Berry Blast 15.2 oz	242	Tropicana Grape 12 oz	241
Naked Berry Blast 15.2 oz	127	Tropicana Watermelon 12 oz	442	Tropicana Watermelon 12 oz	231
Tropicana Grape 12 oz	226	Tropicana Raspberry Lemonade 12	431	Minute Maid Strawberry Passion 1	190
Tropicana Farmstand Peach Mango	218	Tropicana Grape 12 oz	405	Purity Organic - Orange Mango	143
Naked Orange Carrot 15.2 oz	100	Tropicana Tangerine Lemonade 12	407	Naked Berry Veggie 15.2 oz	79
Tropicana Trop 50 Lemonade 12 oz	176	Minute Maid Tropical 15.2 oz	381	Naked Pressed Bright Greens 12 o	59
Tropicana Pr Prm Original 10oz	166	Naked Orange Carrot 15.2 oz	166	Naked Berry Blast 15.2 oz	63
Naked Kale Blazer 15.2 oz	77	Naked Kale Blazer 15.2 oz	162	Minute Maid Ruby Red Grapefruit	111
Minute Maid Grape Juice 10 oz	116	Purity Organic - Strawberry	216	Naked Pressed Cool Pineapple	50
Tropicana Trop 50 Raspberry Lemo	115	Minute Maid Grape Juice 10 oz	232	Purity Organic - Strawberry	88
Apple Cider	112	Purity Organic Peach	162	Naked OJ 15.2 oz	46
Minute Maid Berry 15.2 oz	88	Minute Maid Strawberry Passion 1	203	Purity Organic Peach	72
Naked Banana Chocolate 15.2 oz	40	Purity Organic - Orange Mango	181	Naked Pressed Bold Beet 12 oz	32
Naked Acai Machine 15.2 oz	36	Tropicana 50 Pomgranate Blueberr	150	Purity Organic - Pomegranate & B	60
Purity Organic - Orange Mango	56	Purity	94	Naked Kale Blazer 15.2 oz	34
Minute Maid Ruby Red Grapefruit	62	Tropicana Orange Strawberry Bana	123	Naked Orange Carrot 15.2 oz	33
Purity	55	Minute Maid Berry 15.2 oz	121	Tropicana 50 Pomgranate Blueberr	60
Tropicana Farmstand Pomgranate B	56	Minute Maid Ruby Red Grapefruit	115	Minute Maid Grape Juice 10 oz	57
Purity Organic - Strawberry	50	Tropicana Farmstand Pomgranate B	91	Naked Pressed Hearty Greens 12 o	24
XXX Do Not UseTropicana Orange J	50	Hubert's Blackberry Lemonaid	96	Tropicana Trop 50 Orange Juice w	44
Minute Maid Strawberry Passion 1	42	Tropicana Trop 50 Orange Juice w	88	Naked Pressed Lively Carrot 12 o	21
Purity Lemon Agave Ginger	25	Purity Organic - Pomegranate & B	80	Tropicana Tangerine Lemonade 12	39
Fanta Mango	39	Naked Orange Mango 15.2 oz	44	Tropicana Farmstand Tropical Gre	24
Purity Ice Tea	33	Naked Acai Machine 15.2 oz	36	Tropicana Farmstand Peach Mango	15
Minute Maid Cranberry Apple Rasp	35	Naked Sea Greens 15.2 oz	36	Tropicana Farmstand Pomgranate B	12
Purity Watermelon	26	Purity Organic Lemonade	51	Naked Orange Mango 15.2 oz	5
Tropicana Trop 50 Orange Juice w	24	Fanta Mango	47	Apple Cider	1

Tropicana Pr Prm Ruby Red Grapef	19	Tropicana Trop 50 Raspberry Lemo	42	Tropicana Essentials Probiotics	1
Naked Orange Mango 15.2 oz	9	Tropicana Strawberry Banana	37	Tropicana Essentials Probiotics	1
Purity Black Tea	10	Tropicana Pr Prm Ruby Red Grapef	36	<b>Beverages_Soda Bottled</b>	<b>12,547</b>
Purity Organic Peach	5	Purity Lemon Agave Ginger	21	Coke	2,056
Naked Chai Cherry Lime 15.2 oz	2	Tropicana Farmstand Strawberry B	33	Pepsi	1,019
Purity Organic Lemonade	1	Naked Pressed Cool Pineapple	11	Schweppes Ginger Ale	1,012
XXX Do not use Naked Juice	3	Minute Maid Orange Juice 15.2 oz	22	Sprite	926
<b>Beverages_Soda Bottled</b>	<b>19,668</b>	Naked OJ 15.2 oz	11	Mountain Dew	889
Coke	4,281	Minute Maid Apple Juice 15.2 oz	20	Combo Soda	363
Pepsi	2,132	Purity Ice Tea	18	Fanta Pineapple	678
Coke Diet	1,589	Naked Pressed Bold Beet 12 oz	9	Fanta Strawberry	560
Mountain Dew	1,392	Naked Pressed Lively Carrot 12 o	9	Fanta Orange	556
Sprite	1,226	Purity Watermelon	17	Coke Diet	506
Sprite Zero	843	Minute Maid Cranberry Grape 15 .	18	Pepsi Diet	449
Combo Soda	423	Apple Cider	18	Cherry Coke	442
Canada Dry Ginger Ale	825	Naked Pressed Bright Greens 12 o	4	Coke Zero	409
Dr. Pepper	712	Naked Pressed Hearty Greens 12 o	4	Dr. Pepper	398
Fanta Strawberry	710	none	4	Dr. Pepper Diet	356
Crush Orange	583	Purity Coco Water, Chocolate	2	Fanta Grape	337
Fanta Orange	560	Naked Banana Chocolate 15.2 oz	1	Mountain Dew Diet	304
Schweppes Ginger Ale	465	Tropicana Farmstand Tropical Gre	1	Sprite Zero	235
Mountain Dew Diet	526	<b>Beverages_Soda Bottled</b>	<b>33,174</b>	Fresca	230
Cherry Coke	471	Coke	6,499	Crush Orange	215
Coke Zero	424	Combo Soda	1,385	Mug Root Beer	158
Fanta Grape	375	Pepsi	2,344	Fanta Mango	144
Pepsi Diet	374	Fanta Strawberry	2,035	Schweppes Lemon Lime	64
Fresca	342	Sprite	1,805	Canada Dry Ginger Ale	61
Fanta Orange Zero	342	Mountain Dew	1,784	Cherry Pepsi	61
Mug Root Beer	164	Schweppes Ginger Ale	1,615	Schweppes Black Cherry	42
Mountain Dew Code Red	152	Coke Diet	1,531	Root Beer	32
Dr. Pepper Diet	150	Canada Dry Ginger Ale	1,486	Schweppes Orange Water	22
Coke Diet Caffeine Free	145	Fanta Pineapple	1,448	Pepsi Max	7
Schweppes Black Cherry	119	Fanta Orange	1,253	Coke Diet Caffeine Free	6
Root Beer	100	Pepsi Diet	1,145	Pepsi Diet Caffeine Free	4
Schweppes Lemon Lime	57	Dr. Pepper	1,084	Vanilla Coke	4
Cherry Coke Zero	55	Cherry Coke	1,024	Cherry Coke Zero	2
Pepsi Max	51	Crush Orange	881	<b>Beverages_Water Bottled</b>	<b>9,163</b>
Schweppes Orange Water	29	Dr. Pepper Diet	816	Poland Spring Water 16.9 oz	5,272
Canada Dry Gingerale Diet	18	Coke Zero	776	Smart Water 20oz	1,509
Pepsi Diet Caffeine Free	13	Mountain Dew Diet	743	Aquafina 20 oz Bottle	1,490
Vanilla Coke	11	Fanta Grape	742	LIFE WTR 23.7 oz	446
Schweppes Raspberry Lime	9	Fresca	678	Smart Water 1 Ltr	242
<b>Beverages_Coffee Bottled</b>	<b>4,828</b>	Fanta Berry	669	Poland Spring Sparkling Water	189
XXX Do Not Use Starbucks Double	1,138	Mug Root Beer	391	Essentia Water 33.8 fl oz	15
Starbucks Double Shot Mocha	652	Sprite Zero	382	<b>Beverages_Coffee Bottled</b>	<b>3,912</b>
Starbucks Vanilla Frappuccino 9.	627	Cherry Pepsi	159	Starbucks Vanilla Frappuccino 13	512
Starbucks Coffee Frappuccino 9.5	487	Schweppes Lemon Lime	105	Starbucks Mocha Frappuccino 13.7	493
Starbucks Mocha Frappuccino	397	Root Beer	122	Starbucks Coffee Frappuccino 13.	444
Starbucks Mocha Frappuccino 13.7	380	Fanta Mango	89	Starbucks Caramel Frappuccino	405
Starbucks Caramel Frappuccino	389	Schweppes Black Cherry	73	Starbucks Double Shot Mocha	346
Starbucks Vanilla Frappuccino 13	306	Schweppes Orange Water	49	Starbucks Vanilla Frappuccino 9.	263
Starbucks Double Shot Vanilla	287	Mountain Dew Citrus Cherry 20 oz	42	Starbucks Double Shot Vanilla	230
Starbucks Coffee Frappuccino 13.	83	Coke Diet Caffeine Free	7	Starbucks Iced Coffee & Milk	268
Starbucks Double Shot Coffee	82	Vanilla Coke	4	Starbucks Iced Black Coffee	261
<b>Beverages_Water Bottled</b>	<b>11,617</b>	Cherry Coke Zero	3	Starbucks White Chocolate Frappu	160
Poland Spring Water 16.9 oz	7,823	Pepsi Max	3	Starbucks Mocha Coconut Frappucc	151

Aquafina 20 oz Bottle	1,452	Mist Twist Lemon Lime	2	Starbucks S'mores Frappuccino 13	112
Smart Water 20oz	589	<b>Beverages_Water Bottled</b>	<b>21,367</b>	Starbucks Double Shot Coffee	88
Smart Water 1 Ltr	500	Poland Spring Water 16.9 oz	13,670	Starbucks Iced Coffee Vanilla	121
Polar Water	835	Smart Water 20oz	3,222	Starbucks Coffee Frappuccino 9.5	44
Poland Spring Sparkling Water	270	Aquafina 20 oz Bottle	3,487	Steak/pork Taco salad bowl	10
Voss Bottled Water	147	Smart Water 1 Ltr	678	Starbucks Caramel Frappuccino 13	2
Dasani Water 20oz.	1	Voss Bottled Water	153	XXX Do Not Use Starbucks Double	2
<b>Beverages_Isotonic</b>	<b>5,688</b>	Poland Spring Sparkling Water	156	<b>Beverages_Isotonic</b>	<b>4,317</b>
Gatorade Frost Glacier Freeze 20	1,440	Dasani Water 20oz.	1	Gatorade Fruit Punch 20 oz	496
Gatorade Fruit Punch 20 oz	834	<b>Snacks-Salty_Chips Premium</b>	<b>8,898</b>	Naked Double Berry 15.2 oz	239
Naked Double Berry 15.2 oz	365	Starbucks Mocha Frappuccino 13.7	1,621	Gatorade G2 Glacier Freeze 20 oz	340
Vitaminwater Squeezed Lemonade	394	Starbucks Vanilla Frappuccino 13	1,537	Powerade Mt Blast 20 oz Bottle	334
Gatorade G2 Glacier Freeze 20 oz	320	Starbucks Coffee Frappuccino 13.	1,089	Vitaminwater Revive Fruit Punch	280
Vitaminwater Refresh Tropical Ma	267	Starbucks Caramel Frappuccino	854	Vitaminwater Zero Essential Oran	231
Gatorade Lemon Lime 20 oz	261	Starbucks Double Shot Mocha	687	Gatorade Lemon Lime 20 oz	217
Gatorade Orange 20 oz	225	Starbucks Double Shot Vanilla	615	Gatorade Cool Blue 20 oz	211
Vitaminwater Power-C Dragon Frui	205	Starbucks Iced Black Coffee	513	Vitaminwater Zero Squeezed Lemon	207
Gatorade G2 Grape 20 oz	180	Starbucks Vanilla Frappuccino 9.	260	Vitaminwater Energy Tropical Cit	204
Powerade Zero Fruit Punch 20 oz	131	Starbucks Mocha Coconut Frappucc	250	Vitaminwater XXX Acai Blueberry	181
Powerade Grape 20 oz Bottle	110	Starbucks Double Shot Coffee	211	Gatorade G2 Grape 20 oz	175
Gatorade Cool Blue 20 oz	98	Starbucks White Chocolate Frappu	158	Gatorade Orange 20 oz	164
Vitaminwater Revive Fruit Punch	100	Starbucks Iced Coffee & Milk	209	Gatorade Frost Glacier Cherry 20	137
Gatorade Frost Glacier Cherry 20	96	Starbucks Iced Coffee Vanilla	188	Powerade Fruit Punch 20 oz Bottl	135
Gatorade G2 Fruit Punch 20 oz	86	Steak/pork Taco salad bowl	93	Powerade Lemon Lime 20 oz Bottle	119
Vitaminwater Zero Essential Oran	86	Deep River Mesquite BBQ	250	Powerade Orange 20 oz Bottle	106
Vitaminwater Vital T Lemon Iced	79	Starbucks S'mores Frappuccino 13	99	Vitaminwater Focus Kiwi Strawber	89
Propel Water 25oz	64	Starbucks Coffee Frappuccino 9.5	72	Powerade Grape 20 oz Bottle	72
Reed's	36	Starbucks Doubleshot Spiced Vani	44	Kevita, Lemon Ginger 15.2 oz	42
Powerade Strawberry Lemonade 20	56	Starbucks Refreshers Strawberry	37	Kevita, Lime Mint Coconut 15.2 o	41
xxx do not use xxx Vitaminwater	59	Starbucks Doubleshot Mexican Moc	35	Kevita Master Brew Kombucha - Gi	41
Powerade Orange 20 oz Bottle	42	Starbucks Refreshers Black Cherr	23	Kevita Master Brew Kombucha - Pi	39
Powerade Fruit Punch 20 oz Bottl	33	Starbucks Refreshers Peach Passi	23	Kevita Master Brew Kombucha - Ra	34
Vitaminwater Energy Tropical Cit	32	Starbucks Pumpkin Spice Frappucc	22	Kevita Master Brew Kombucha - Ta	33
BodyArmor - Fruit Punch	32	XXX Do Not Use Starbucks Double	6	Vitaminwater Refresh Tropical Ma	43
Powerade Lemon Lime 20 oz Bottle	24	Starbucks Caramel Frappuccino 13	2	Gatorade Frost Glacier Freeze 20	34
BodyArmor - Orange Mango	23	<b>Beverages_Isotonic</b>	<b>10,094</b>	Gatorade G2 Fruit Punch 20 oz	22
Body Armor Strawberry Banana	7	Gatorade Fruit Punch 20 oz	1,221	Vitaminwater Squeezed Lemonade	19
Body Armor Lemon Lime	3	Naked Double Berry 15.2 oz	740	Kevita, Blueberry Cherry 15.2 oz	10
<b>Beverages_Coffee</b>	<b>8,031</b>	Gatorade G2 Glacier Freeze 20 oz	862	Kevita, Lemon Cayenne 15.2 oz	10
Coffee, Small	2,376	Gatorade Cool Blue 20 oz	530	Kevita, Strawberry Acai 15.2 oz	10
Hot Chocolate, Packet	2,298	Gatorade Lemon Lime 20 oz	503	Kevita, Turmeric Ginger 15.2 oz	2
Hot Chocolate, Medium	1,238	Vitaminwater Refresh Tropical Ma	480	<b>Beverages_Water Infused</b>	<b>6,292</b>
Coffee, Medium	958	Vitaminwater Revive Fruit Punch	472	Polar Dry Orange	495
Coffee, Large	616	Gatorade Orange 20 oz	451	Polar Dry Pink Grapefruit	459
Hot Chocolate, Large	477	Powerade Mt Blast 20 oz Bottle	425	Vita Coco Pure 500mL	188
Iced Coffee, Small	15	Vitaminwater Focus Kiwi Strawber	408	Poland Spring Sparking Lemon	386
Free Coffee	51	Gatorade G2 Grape 20 oz	374	Polar Seltzer - Rasberry Lime	456
Hot Chocolate, Small	2	Vitaminwater Zero Squeezed Lemon	374	Poland Spring Sparkling Raspberr	378
<b>Beverages_Energy Drink</b>	<b>1,988</b>	Powerade Fruit Punch 20 oz Bottl	356	Poland Spring Sparkling Lime	310
Monster Energy	1,294	Gatorade Frost Glacier Cherry 20	353	Polar Seltzer - Pomegranate	371
Monster Ultra Zero	354	Vitaminwater Zero Essential Oran	327	Polar Seltzer - Orange Vanilla	339
Monster Ultra Blue	164	Vitaminwater Power-C Dragon Frui	306	Polar Kiwi Strawberry Frost	255
AGUA Energy Drink - Kiwi Strawbe	57	Powerade Orange 20 oz Bottle	277	Polar Seltzer - Black Cherry	286
Monster Lo-Carb	40	Powerade Lemon Lime 20 oz Bottle	229	Polar Lemonade Frost	229
AGUA Energy Drink - Fruit Punch	49	Gatorade Frost Glacier Freeze 20	224	Polar Orange Mango Frost	209
Red Bull Total Zero 8.4 oz	26	Gatorade G2 Fruit Punch 20 oz	221	Vita Coco Peach Mango 500mL	90



Monster Ultra Red	2	Vitaminwater XXX Acai Blueberry	188	Bai Kula Watermelon	124
Rockstar Coconut Water 16oz	1	Powerade Grape 20 oz Bottle	172	Polar Arctic Twist Frost	172
Rockstar Pure Zero	1	Kevita, Lemon Ginger 15.2 oz	84	Purity Honey Green Tea	108
<b>Beverages_Soda Fountain</b>	<b>4,487</b>	Vitaminwater Squeezed Lemonade	90	Polar Pomegranate Berry Frost	159
Fountain Soda,Small	2,483	Kevita, Lime Mint Coconut 15.2 o	49	BAI Peach Tea 18 oz	97
Fountain Soda, Medium	1,068	Vitaminwater Vital T Lemon Iced	61	HINT - Blackberry Water	111
Fountain Soda, Large	936	BodyArmor - Fruit Punch	63	HINT - Strawberry Kiwi Water 16	110
<b>Beverages_Tea</b>	<b>4,819</b>	Kevita	35	Vita Coco Twist of Lime 500mL	61
Premium Tea Bag	4,097	BodyArmor Black Berry	48	Polar Black Raspberry Frost	131
Tea Bags	722	Body Armor Strawberry Banana	47	BAI Molokai Coconut 18 oz	87
<b>Beverages_Water Infused</b>	<b>3,465</b>	Body Armor Tropical Punch	44	BAI Malawi Mango	85
Poland Spring Sparkling Lime	1,061	Vitaminwater Zero Rise Orange	22	BAI Blueberry 18 oz	83
Poland Spring Sparking Lemon	835	Body Armor Lemon Lime	22	HINT - Mango Grapefruit Water 16	92
Poland Spring Sparkling Raspberr	573	Kevita, Lemon Cayenne 15.2 oz	12	Cheese and Pretzels	77
Pact	188	Reed's Gabernet Grape	8	Vita Coco Orange 500mL	43
Purity Coconut Water	79	Vitaminwater Zero Shine Strawber	12	Vita Coco Pineapple 500mL	40
Sparkling Ice - Black Rasberry	86	Reed's	2	HINT - Pineapple	66
MASH - Mango, Blood Orange	68	Vitaminwater Energy Tropical Cit	2	Vita Coco Lemonade 500mL	36
Hydration Water	164	<b>Beverages_Coffee</b>	<b>12,742</b>	BAI Puna Coconut Pineapple 18 oz	50
Sparkling Ice - Orange Mango	67	Coffee, Small	4,132	Pact, OceanSpray Cranberry Pomeg	33
Poland Spring Sparkling Orange	59	Hot Chocolate, Packet	3,113	BAI Sao Paulo Strawberry Lemonad	25
HINT - Blackberry Water	44	Hot Chocolate, Medium	1,894	HINT - Crisp Apple	22
coco Libre Protien Water - Coffe	22	Coffee, Medium	1,783	Pact, OceanSpray Cranberry Raspb	14
HINT - Watermelon Water	39	Hot Chocolate, Large	843	Polar Seltzerade - Mango Limeade	11
FOCO Coconut Water w/ Lychee	20	Coffee, Large	860	Pact, OceanSpray Cranberry Blood	4
FOCO Coconut Water	19	Iced Coffee, Medium	33	<b>Beverages_Tea Bottled</b>	<b>4,551</b>
Dasani Sparkling Lime	34	Iced Coffee, Small	30	Pure Leaf Lemon Tea	490
Naked Coconut Water Mango Peach	16	Free Coffee	54	Pure Leaf Peach Tea	441
Cheese and Pretzels	14	<b>Beverages_Water Infused</b>	<b>10,523</b>	Pure Leaf Raspberry Tea	356
Kombucha Coji Ginger	9	Poland Spring Sparking Lemon	1,669	Snapple Kiwi Strawberry	439
Naked Coconut water Pinapple	13	Poland Spring Sparkling Raspberr	1,365	Nantucket Peach Orange 16 oz	359
COCO-Libre Protien Water	8	Poland Spring Sparkling Lime	1,065	Snapple Mango Madness	407
none	11	Vita Coco Pure 500mL	301	Snapple Peach Tea	311
Trimino Peach	10	Polar Dry Pink Grapefruit	418	Fuze Lemon Iced Tea	198
Dasani Sparkling Berry	20	Pact	298	Fuze Strawberry Iced Tea	179
Sparkling Ice Cherry Limeade	5	Polar Dry Orange	390	Nantucket Big Cranberry 16 oz	182
none	1	Polar Seltzer - Rasberry Lime	414	Fuze Orange Mango	137
<b>Beverages_Tea Bottled</b>	<b>2,487</b>	Purity Coconut Water	191	Nantucket Half-Half 16 oz	171
Pure Leaf Raspberry Tea	665	Polar Seltzer - Orange Vanilla	322	Pure Leaf Honey Green Tea	145
Pure Leaf Lemon Tea	605	Purity Honey Green Tea	175	Snapple Grapeade	194
Fuze Tea	381	Polar Seltzer - Black Cherry	294	Pure Leaf Diet Lemon Tea	137
Pure Leaf Honey Green Tea	210	Polar Orange Mango Frost	226	Nantucket Lemonade	156
Fuze Strawberry Iced Tea	171	MASH - Grapefruit Citrus Zing	150	Fuze Tea	92
Pure Leaf Peach Tea	171	Vita Coco Pineapple 500mL	90	Pure Leaf Unweatened Tea	74
Pure Leaf Diet Lemon Tea	113	Polar Seltzer - Ruby Red Grapefr	226	Pure Leaf Sweet Tea	71
Fuze Lemon Iced Tea	60	BAI Molokai Coconut 18 oz	120	Snapple Fruit Punch	6
Fuze Orange Mango	49	Polar Lemonade Frost	170	Nantucket Pineapple Orange Banan	4
Fuze Berry Punch	48	HINT - Blackberry Water	126	Nantucket Pomegranate Cherry 16	2
Pure Leaf Unweatened Tea	8	Vita Coco Peach Mango 500mL	72	<b>Beverages_Coffee</b>	<b>5,691</b>
Pure Leaf Diet Peach Tea	6	Polar Kiwi Strawberry Frost	155	Coffee, Small	1,966
<b>Beverages_Milk</b>	<b>2,724</b>	HINT - Strawberry Kiwi Water 16	123	Hot Chocolate, Packet	1,168
Milk (Small)	1,516	Polar Pomegranate Berry Frost	145	Coffee, Medium	808
Blue Diamond Almond Breeze, Vani	352	Bai Kula Watermelon	91	Hot Chocolate, Medium	768
Almond Breeze Milk	161	Polar Seltzer - Pomegranate	161	Hot Chocolate, Large	444

Milk, Whole, Bottled	147	Hydration Water	232	Coffee, Large	480
Milk Whole, Carton	257	Sparkling Ice - Black Raspberry	106	Iced Coffee, Medium	20
Milk, Fat Free, Carton	146	BAI Blueberry 18 oz	82	Iced Coffee, Small	22
Milk, Soy, Bottle	65	BAI Malawi Mango	76	Free Coffee	15
Milk Soy Original	61	HINT - Watermelon Water	92	<b>Beverages_Milk</b>	<b>3,106</b>
Milk, Lactaid, Bottle	10	Polar Black Raspberry Frost	105	Milk (Small)	830
Muscle Milk, Chocolate	6	Vita Coco Lemonade 500mL	48	Blue Diamond Almond Breeze, Choc	324
Muscle Milk, Vanilla	3	HINT - Mango Grapefruit Water 16	76	Muscle Milk, Chocolate	220
<b>Beverages_Coffee Extras</b>	<b>1,402</b>	Sparkling Ice - Orange Mango	81	Blue Diamond Almond Breeze, Vani	302
Own Mug/Coffee Refill	683	HINT - Pineapple	64	Muscle Milk, Vanilla	183
Refill	715	Sparkling Ice Cherry Limeade	69	Milk Whole, Carton	354
Extra Honey	4	Polar Arctic Twist Frost	82	YooHoo	233
<b>Beverages_Protien Shakes</b>	<b>113</b>	Hubert's Raspberry	60	Milk 1%, Carton	214
Muscle Milk	113	MASH - Mango, Blood Orange	42	Almond Breeze Milk	64
<b>Beverages_Coffee Bar</b>	<b>120</b>	BAI Peach Tea 18 oz	38	Milk, Fat Free, Carton	130
Huberts lemonade - Original	71	HINT - Crisp Apple	43	Muscle Milk Banana Creme	36
Huberts Lemonade - Strawberry	49	Vita Coco Orange 500mL	26	Milk, Soy, Bottle	62
<b>Beverages_Smoothie</b>	<b>35</b>	Tretap Maple	39	Milk, Soy, Carton	61
Smoothie	35	Kombucha Coji Ginger	18	Milk, Lactaid, Bottle	16
Show Price Levels		TreTap CranBerry	33	Side Milk	69
		Pact, OceanSpray Cranberry Pomeg	28	Milk, Whole, Bottled	8
		Polar Seltzer - Watermelon Marga	41	<b>Beverages_Energy Drink</b>	<b>1,480</b>
		Polar Seltzer - Blueberry Lemona	37	Monster Energy	1,097
		Pact, OceanSpray Cranberry Raspb	23	Monster Ultra Zero	380
		Pact, OceanSpray Cranberry Blood	22	Monster Rehab Peach Tea & Energy	1
		BAI Pomegranate 18 oz	19	Red Bull Total Zero 8.4 oz	1
		Poland Spring Sparkling Orange	28	Rockstar Coconut Water 16oz	1
		BAI Clementine 18 oz	18	<b>Beverages_Tea</b>	<b>4,017</b>
		spindrift Raspberries	23	Premium Tea Bag	2,625
		none	19	Tea Bags	1,392
		Polar Frost Artic Twist	20	<b>Beverages_Soda Fountain</b>	<b>2,001</b>
		Naked Coconut water Pinapple	12	Fountain Soda, Small	1,133
		Spindrift Seltzer Cucumber	13	Fountain Soda, Large	464
		Bai Coconut Raspberry	10	Fountain Soda, Medium	404
		HINT - Raspberry Water 16 oz	11	<b>Beverages_Coffee Extras</b>	<b>849</b>
		Naked Coconut Water Mango Peach	9	Own Mug/Coffee Refill	774
		Polar Frost Lemonade	11	Extra Honey	64
		Polar Selter Blueberry Lemonaid	10	Refill	11
		<b>Beverages_Tea Bottled</b>	<b>8,041</b>	<b>Beverages_Coffee Bar</b>	<b>312</b>
		Pure Leaf Lemon Tea	1,271	Huberts Lemonade - Strawberry	131
		Pure Leaf Raspberry Tea	842	Huberts Lemonade - Blackberry	96
		Pure Leaf Peach Tea	742	Huberts Lemonade - Watermelon	85
		Fuze Lemon Iced Tea	484	<b>Beverages_Smoothie</b>	<b>2</b>
		Fuze Orange Mango	431	Smoothie	2
		Fuze Tea	414	Show Price Levels	
		Fuze Strawberry Iced Tea	408		
		Pure Leaf Honey Green Tea	324		
		Pure Leaf Diet Lemon Tea	328		
		Fuze Berry Punch	290		
		Snapple Mango Madness	334		
		Nantucket Lemonade	219		
		Snapple Kiwi Strawberry	251		
		Pure Leaf Unwseatedened Tea	178		

	Snapple Fruit Punch	227	
	Pure Leaf Sweet Tea	147	
	Nantucket Pineapple Orange Banan	167	
	Nantucket Half-Half 16 oz	165	
	Nantucket Big Cranberry 16 oz	162	
	Nantucket Peach Orange 16 oz	138	
	Nantucket Pomegranate Cherry 16	93	
	Snapple Peach Tea	106	
	Snapple Grapeade	90	
	Snapple Diet Peach Tea	79	
	Snapple Raspberry Tea	48	
	Snapple Lemon Tea	46	
	Kombucha hibiscus ginger grapefr	19	
	Snapple Raspberry Peach	22	
	Snapple Raspberry Pomegranate Ch	16	
	<b>Beverages_Energy Drink</b>	<b>3,389</b>	
	Monster Energy	2,429	
	Monster Ultra Zero	850	
	AGUA Energy Drink - Kiwi Strawbe	41	
	AGUA Energy Drink - Fruit Punch	32	
	Agua Energy Water Pomergrante	25	
	Agua Energy Water Tea Lemon	11	
	5 Hour Energy Berry	1	
	<b>Beverages_Milk</b>	<b>6,649</b>	
	Milk (Small)	2,404	
	Blue Diamond Almond Breeze, Vani	795	
	Muscle Milk, Chocolate	383	
	Muscle Milk, Vanilla	324	
	Milk Whole, Carton	862	
	Blue Diamond Almond Breeze, Choc	181	
	Milk, Fat Free, Carton	420	
	Almond Breeze Milk	129	
	Yoo-hoo	240	
	Milk, Soy, Carton	147	
	Yoo-hoo	172	
	Muscle Milk Banana Creme	63	
	Milk, Soy, Bottle	127	
	Milk Soy Original	109	
	Milk 1%, Carton	169	
	Milk, Lactaid, Bottle	27	
	Milk, Whole, Bottled	28	
	Side Milk	63	
	Milk 2%, Carton	6	
	<b>Beverages_Tea</b>	<b>6,423</b>	
	Premium Tea Bag	5,241	
	Tea Bags	1,182	
	<b>Beverages_Soda Fountain</b>	<b>5,310</b>	
	Fountain Soda, Small	2,602	
	Fountain Soda, Large	1,353	
	Fountain Soda, Medium	1,355	
	<b>Beverages_Coffee Extras</b>	<b>1,994</b>	
	Own Mug/Coffee Refill	1,914	
	Refill	47	
	Extra Honey	33	
	<b>Beverages_Coffee Bar</b>	<b>226</b>	

	Huberts Lemonade - Strawberry	109	
	Huberts lemonade - Original	87	
	Huberts Lemonade - Watermelon	29	
	Huberts Lemonade - Blackberry	1	
	<b>Beverages_Smoothie</b>	<b>29</b>	
	Smoothie	29	
	Show Price Levels		

**Exhibit B (Contd.): VENDING  
MACHINES SALES DATA (Pages  
28 through 32)**

1/1/2017 to 12/31/2017		1/1/2016 to 12/31/2016		1/1/2015 to 12/31/2015	
<u>Product Sales Ranking Report</u>	<u>SKU</u>	<u>Product Sales Ranking Report</u>	<u>SKU</u>	<u>Product Sales Ranking Report</u>	<u>SKU</u>
3560:89 - Dasani Water 20oz	5,019	3560:89 - Dasani Water 20oz	12,478	3560:89 - Dasani Water 20oz	13,271
FRI44375 - Doritos	2,670	3560:14 - Coke Classic 20oz	6,505	3560:14 - Coke Classic 20oz	7,837
MMM42431 - Snickers	2,462	FRI44375 - Doritos	5,885	FRI44375 - Doritos	5,674
MMM35391 - Twix	2,309	MMM42431 - Snickers	5,679	MMM42431 - Snickers	5,671
3560:14 - Coke Classic 20oz	2,281	9412 - Canada Dry Ginger Ale 20oz	5,246	9412 - Canada Dry Ginger Ale 20oz	5,583
MMM01232 - M&M Peanut	2,007	MMM01232 - M&M Peanut	4,840	FRI44365 - Ruffles SC& Cheddar	5,459
3560:615 - Welch's Fruit Snacks	1,975	MMM35391 - Twix	4,685	MMM01232 - M&M Peanut	4,706
9412 - Canada Dry Ginger Ale 20oz	1,972	KEE12322 - CHEEZ-IT CRACKERS	4,524	MMM35391 - Twix	4,237
KEE52402 - Rice Krispie Treat	1,923	KEE52402 - Rice Krispie Treat	3,860	9404 - Fanta Orange 20oz	4,155
KEE12322 - CHEEZ-IT CRACKERS	1,906	FRI44359 - Lays	3,633	3560:1146 - Sour Worms	4,104
3560:1691 - Goya Plainain Chips	1,882	KEE98016 - Famous Amos Chocolate Chip	3,456	KEE12322 - CHEEZ-IT CRACKERS	4,027
FRI44359 - Lays	1,854	3560:1146 - Sour Worms	3,451	FRI44359 - Lays	3,952
3560:1146 - Sour Worms	1,725	3560:1691 - Goya Plainain Chips	3,346	3560:37 - Dt Coke 20oz	3,875
KEE98016 - Famous Amos Chocolate Chip	1,478	3560:37 - Dt Coke 20oz	3,220	FRI44366 - Cheetos	3,388
3560:37 - Dt Coke 20oz	1,406	9404 - Fanta Orange 20oz	3,214	KEE98016 - Famous Amos Chocolate Chip	3,318
FRI44374 - Doritos Cool Ranch	1,327	9307 - MM Orange Juice	3,073	6635 - zzzPoptarts	3,283
9404 - Fanta Orange 20oz	1,258	3560:918 - Monster Energy	2,941	KEE52402 - Rice Krispie Treat	3,254
3560:918 - Monster Energy	1,191	3560:615 - Welch's Fruit Snacks	2,918	FRI44427 - SUNCHIPS ORIGINAL	3,225
9307 - MM Orange Juice	1,155	9308 - MM Apple Juice 16oz	2,848	FRI44355 - Fritos	3,003
3560:474 - Vitamin Water XXX	1,131	3560:1676 - Pop Tarts	2,823	3560:90 - Sprite 20oz	2,991
3560:1676 - Pop Tarts	1,075	FRI44374 - Doritos Cool Ranch	2,630	9307 - MM Orange Juice	2,971
3560:1578 - Veggie Straws	1,069	3560:90 - Sprite 20oz	2,621	3560:918 - Monster Energy	2,832
9308 - MM Apple Juice 16oz	1,063	3560:474 - Vitamin Water XXX	2,591	3560:1237 - Fuze Ice Tea 20oz	2,792
GEN00080 - Wheat Thin Veggie	1,057	GEN00080 - Wheat Thin Veggie	2,443	3560-7 - Pastry	2,727
3560:78 - Nature Valley	1,019	3560:78 - Nature Valley	2,435	GEN00080 - Wheat Thin Veggie	2,679
3560:90 - Sprite 20oz	1,000	9309 - MM Cran Ap Rsby	2,397	GEN11191 - Ritz Toasted SCO	2,669
3560:48 - Red Bull Energy	963	3560:1237 - Fuze Ice Tea 20oz	2,391	KAR08950 - Trail Mix	2,623
9309 - MM Cran Ap Rsby	922	FRI44365 - Ruffles SC& Cheddar	2,356	9308 - MM Apple Juice 16oz	2,617
3560:1237 - Fuze Ice Tea 20oz	910	3560:1578 - Veggie Straws	2,142	FRI44459 - Baked Cheetos	2,473
LNC10251 - Cape Cod 40% Reduced	833	FRI44355 - Fritos	2,063	9309 - MM Cran Ap Rsby	2,257
KAR08950 - Trail Mix	813	KAR08950 - Trail Mix	2,033	3560:474 - Vitamin Water XXX	2,240
JUS49259 - Mike and Ike 5.0 oz bag	788	KEE48802 - Toasted Crackers	1,920	FRI44374 - Doritos Cool Ranch	2,166
HRR257 - Baked Herra Plain	782	SNY027982 - Mini Pretzels	1,905	3560:64 - 8oz Paper Cups DP-IMP8	2,158
SNY027982 - Mini Pretzels	766	HRR257 - Baked Herra Plain	1,734	3560:78 - Nature Valley	2,158
KEE48802 - Toasted Crackers	748	FRI44459 - Baked Cheetos	1,701	NFG00036 - Salted Peanuts	2,080
3560:808 - Clif Bar Choc chip	745	3560:101 - Pepsi 20oz	1,683	6629 - Snackwells	1,922
FRI44355 - Fritos	739	LNC10251 - Cape Cod 40% Reduced	1,656	3560:101 - Pepsi 20oz	1,838
3560:64 - 8oz Paper Cups DP-IMP8	700	3560:747 - Vitamin Water Zero Gogo	1,628	MMM01231 - M&M	1,807
3560:347 - Fanta Grape 20oz	674	JUS49259 - Mike and Ike 5.0 oz bag	1,610	KEE48802 - Toasted Crackers	1,773
9551 - Diet Pepsi 20 oz	660	3560:347 - Fanta Grape 20oz	1,503	SNY027982 - Mini Pretzels	1,673
3560:1720 - Boulder Olive Oil	637	9551 - Diet Pepsi 20 oz	1,473	6615 - AUSTIN ZOO CRACKERS	1,646
9417 - Coke Zero 20oz	615	9417 - Coke Zero 20oz	1,469	JUS49259 - Mike and Ike 5.0 oz bag	1,644
3560:101 - Pepsi 20oz	611	6629 - Snackwells	1,402	6607 - Nibblers	1,517
FRI44459 - Baked Cheetos	581	9572 - Mountain Dew 20oz	1,373	9417 - Coke Zero 20oz	1,483

KEE48801 - Cheese Crackers	571	3560:48 - Red Bull Energy	1,367	LNC10251 - Cape Cod 40% Reduced	1,468
3560:1580 - Skinny Pop Popcorn	571	6615 - AUSTIN ZOO CRACKERS	1,353	MMM42206 - MILKY WAY	1,432
6629 - Snackwells	551	MMM01231 - M&M	1,243	WMW21483 - Orbit Sweet Mint	1,396
6615 - AUSTIN ZOO CRACKERS	545	3560:1720 - Boulder Olive Oil	1,235	3560:1264 - Grilled Cheese Crackers	1,347
9572 - Mountain Dew 20oz	505	6607 - Nibblers	1,215	9572 - Mountain Dew 20oz	1,214
FRI44365 - Ruffles SC& Cheddar	491	3560:1264 - Grilled Cheese Crackers	1,200	3560:747 - Vitamin Water Zero Gogo	1,199
3560:1714 - Second Nature Medley 5oz.	491	3560:808 - Clif Bar Choc chip	1,199	3560:407 - Reese's Large	1,190
3560:833 - Orbit Citris	486	KEE48801 - Cheese Crackers	1,187	3560:523 - reeses pieces	1,188
3560:1562 - Multi Grain Tortilla Chips	482	3560:917 - Powerade Zero	1,147	3560:446 - Dentyne Peppermint	1,167
3560:1706 - Go Lite Popped Chips	468	3560:446 - Dentyne Peppermint	1,140	3560:917 - Powerade Zero	1,165
6607 - Nibblers	466	3560:1543 - Popcorners-Kettle	1,123	9551 - Diet Pepsi 20 oz	1,153
3560:1336 - Smartwater 20 oz	461	GEN11191 - Ritz Toasted SCO	1,118	3560:347 - Fanta Grape 20oz	1,143
3560:41 - Dt Dr Pepper 20oz	448	3560:1336 - Smartwater 20 oz	1,099	KEE48801 - Cheese Crackers	1,097
3560:407 - Reese's Large	445	WMW21483 - Orbit Sweet Mint	1,082	3560:48 - Red Bull Energy	1,085
3560:747 - Vitamin Water Zero Gogo	435	NFG00036 - Salted Peanuts	1,058	3560:420 - Powerade Mountain Blast	972
3560:917 - Powerade Zero	416	FRI44427 - SUNCHIPS ORIGINAL	1,035	3560:91 - LAYS BAKED	952
MMM01231 - M&M	408	3560:1580 - Skinny Pop Popcorn	971	3560:379 - 12oz Paper Cups DP-IMP12	925
9566 - Diet Mtn Dew 20oz	395	3560:41 - Dt Dr Pepper 20oz	932	3560:1514 - Sweet n Salty Peanut Bar large	868
3560:1658 - Kashi Trail Mix Bar	386	3560:1514 - Sweet n Salty Peanut Bar large	923	3560:833 - Orbit Citris	841
3560:446 - Dentyne Peppermint	372	3560:1736 - Clif Dark Chocolate w/ Sea Salt	894	STY81112 - Stacy's Cinnamon	826
WMW21483 - Orbit Sweet Mint	364	3560:407 - Reese's Large	893	3560:39 - Sprite Zero 20oz	815
3560:1514 - Sweet n Salty Peanut Bar large	362	FRI44366 - Cheetos	886	STY81111 - Stacys Parm/Garlic	793
3560:1543 - Popcorners-Kettle	355	3560:1706 - Go Lite Popped Chips	849	3560:388 - pastry asst	786
STY81112 - Stacy's Cinnamon	349	3560:1058 - Riceworks Chips	845	3560:941 - Twix IC Bar	778
3560:410 - Wheat Cheese Crackers	336	3560:835 - Dentyne Spearmint	840	2429 - Chocolate Eclair Bar	774
3560:1616 - Natures Bakery Fig Bar Strawberr	335	3560:39 - Sprite Zero 20oz	838	3560:835 - Dentyne Spearmint	757
3560:1058 - Riceworks Chips	332	3560:833 - Orbit Citris	833	HRR257 - Baked Herrs Plain	718
3560:835 - Dentyne Spearmint	327	3560:1714 - Second Nature Medley 5oz.	822	3560:1232 - Kind Almond & Coconut bar	707
3560:38 - Dr Pepper 20oz	319	3560-7 - Pastry	821	3560:800 - Snickers IC bar	693
3560:941 - Twix IC Bar	317	STY81111 - Stacys Parm/Garlic	744	3560:1167 - Popchips	597
STY81111 - Stacys Parm/Garlic	310	3560:38 - Dr Pepper 20oz	722	3560:1479 - Balance Bar Cookie Dough	592
2429 - Chocolate Eclair Bar	306	STY81112 - Stacy's Cinnamon	682	3560:1401 - Pastry Plus	575
3560:379 - 12oz Paper Cups DP-IMP12	300	WMW21489 - Orbit Bubblemint	640	3560:38 - Dr Pepper 20oz	568
3560:39 - Sprite Zero 20oz	286	3560:1479 - Balance Bar Cookie Dough	624	3560:1394 - Slim Jim 4 pk	563
FRI44439 - Smart Food	278	FRI44439 - Smart Food	607	WMW21489 - Orbit Bubblemint	552
3560:836 - Dentyne Artic	270	9418 - Dt Sprite Zero 20oz	607	RGM60104 - Pirate Booty Puffs	544
3560-7 - Pastry	266	MMM42206 - MILKY WAY	600	3560:783 - Dove bar ice cream	515
MMM42206 - MILKY WAY	264	2429 - Chocolate Eclair Bar	583	3560:793 - haagen dazs	501
3560:800 - Snickers IC bar	257	3560:941 - Twix IC Bar	578	9418 - Dt Sprite Zero 20oz	493
WMW21489 - Orbit Bubblemint	256	3560:1562 - Multi Grain Tortilla Chips	570	QUA43381 - Quaker Rice Cakes Caramel Corn	482
3560:40 - Gatorade Orange	248	RGM60104 - Pirate Booty Puffs	561	3560:403 - CF Diet Coke 20oz	475
3560:42 - Gatorade Frt Punch	248	3560:836 - Dentyne Artic	551	3560:836 - Dentyne Artic	468
3560:113 - Gatorade Glacier Freeze	248	3560:1680 - Sahale Cashew Pom Van	544	3560:41 - Dt Dr Pepper 20oz	434
3560:1016 - Gatorade Grape G2	248	3560:1473 - Popcorners Orvl sharp white	536	2430 - Strawberry Shortcake Bar	401
3560:1592 - Monster Zero Ultra c	248	SMC722001 - Herrs Tangy BBQ Popped Chips	502	KEE58398 - Special K Chip Cheddar	398
3560:82 - Aquafina	246	3560:523 - reeses pieces	500	FRI44439 - Smart Food	396
NFG00036 - Salted Peanuts	246	3560:1616 - Natures Bakery Fig Bar Strawberr	491	3560:412 - Snickers Marathon Energy	396
3560:87 - Gatorade Lem/Lime	244	3560:1506 - Powerade Grape	454	3560:796 - Klondike Bar	384
3560:1483 - Monster Energy LoCarb	244	3560:416 - Swedish Fish 5oz	436	PBR30563 - Snyders HMO Pretzel	360

				Pieces	
3560:1874 - Goodness Knows Cran/Almond	233	6633 - Skittles	435	KAR8971 - Kars Almonds	355
SMC722001 - Herts Tangy BBQ Popped Chips	226	3560:783 - Dove bar ice cream	425	NFG015250 - Fig Newton	341
9418 - Dt Sprite Zero 20oz	206	9566 - Diet Mtn Dew 20oz	418	3560:1238 - Fuze Ice Tea 12oz	288
3560:1638 - Vitamin Water Zero Squeezed lem	196	NFG015250 - Fig Newton	413	KAR8447 - Kar's Salted Cashews 3oz	287
3560:793 - haagen dazs	195	3560:800 - Snickers IC bar	398	PAR072142WTV - Pistachios	274
3560:1574 - Bear Naked Choc Pnt Bar	192	3560:1574 - Bear Naked Choc Pnt Bar	397	3560:1092 - Honest Tea 1/2 & 1/2	267
3560:1506 - Powerade Grape	189	3560:793 - haagen dazs	374	3560:942 - Butterfinger IC Bar	256
FRI44427 - SUNCHIPS ORIGINAL	185	3560:82 - Aquafina	354	3560:958 - 5 Hour Energy	254
3560:783 - Dove bar ice cream	185	3560:1238 - Fuze Ice Tea 12oz	330	JUS49257 - Hot Tomale 5oz Bag	232
3560:523 - reeses pieces	183	3560:388 - pastry asst	299	PHW17824 - Kind Fruit & Nut	218
NFG015250 - Fig Newton	182	KAR8971 - Kars Almonds	287	2485 - Banana Fruit Bar	216
3560:1934 - Terra Original Chip	175	3560:1232 - Kind Almond & Coconut bar	283	6619 - Power Bar	214
GEN11191 - Ritz Toasted SCO	169	3560:420 - Powerade Mountain Blast	280	3560:1506 - Powerade Grape	210
3560:388 - pastry asst	165	3560:1016 - Gatorade Grape G2	272	MMM42208 - 3musketeers	209
3560:942 - Butterfinger IC Bar	165	3560:403 - CF Diet Coke 20oz	270	3560:421 - Fuze Strawberry Melon	205
3560:796 - Klondike Bar	151	3560:113 - Gatorade Glacier Freeze	266	3560:416 - Swedish Fish 5oz	197
3560:958 - 5 Hour Energy	148	PBR30563 - Snyders HMO Pretzel Pieces	263	3560:539 - M&M Cookies	188
KAR8971 - Kars Almonds	144	3560:40 - Gatorade Orange	262	3560:939 - M&M Cookie Sand	183
3560:1473 - Popcorners Orvl sharp white	141	3560:1575 - Bear Naked Choc Frt & Nut	262	3560:536 - Kashi TLC Chewy Granola	181
3560:416 - Swedish Fish 5oz	138	3560:1592 - Monster Zero Ultra c	258	3560:1526 - Special K Protein Bar	177
3560:1479 - Balance Bar Cookie Dough	137	3560:1092 - Honest Tea 1/2 & 1/2	257	3560:1513 - Dove Bar	154
3560:745 - Life Water Fiji Apple	135	3560:42 - Gatorade Frt Punch	244	2466 - Giant Neo	153
3560:1834 - Lifewater Acai Raspberry	135	MMM42208 - 3musketeers	235	3560:616 - popsicles5/36ct	152
3560:1516 - Sobe Coconut	127	3560:796 - Klondike Bar	232	3560:1294 - Honest Cran Lemon	145
3560:1902 - Boom Chicka Pop	119	3560:1483 - Monster Energy LoCarb	224	2743 - Milky Way Bar	138
2430 - Strawberry Shortcake Bar	117	3560:87 - Gatorade Lem/Lime	222	3560:808 - Clif Bar Choc chip	138
3560:2039 - LaraBar Peanut butter choc chip	115	3560:1513 - Dove Bar	215	2479 - Choctaco	130
3560:939 - M&M Cookie Sand	108	3560:1516 - Sobe Coconut	203	3560:1398 - Altoids Cinnamon	127
PBR30563 - Snyders HMO Pretzel Pieces	108	2430 - Strawberry Shortcake Bar	200	9400 - Fresca 20oz	124
3560:797 - Choco Taco	97	3560:418 - Powerade Fruit Punch	197	3560:799 - Big Alaska Bar	122
3560:1515 - Sobe Blood Orange	92	3560:958 - 5 Hour Energy	190	3560:1465 - Life Water Bld Org	119
RGM60104 - Pirate Booty Puffs	87	3560:939 - M&M Cookie Sand	188	3560:797 - Choco Taco	117
3560:993 - Red Bull Sugar Free	86	KAR980 - Kar's Salted Cashews Small	180	3560:840 - Kellogg's Special K	116
3560:1264 - Grilled Cheese Crackers	86	3560:797 - Choco Taco	169	9581 - HP Fruit Punch 20 oz	100
3560:1238 - Fuze Ice Tea 12oz	82	9400 - Fresca 20oz	165	KAR980 - Kar's Salted Cashews Small	100
3560:2041 - Good Natured Baked Veg Crisps	82	3560:1526 - Special K Protein Bar	161	3560:1380 - Sobe Acai Raspberry	95
3560:418 - Powerade Fruit Punch	80	3560:942 - Butterfinger IC Bar	159	3560:815 - Balance Bar Honey case	94
2486 - Coconut Fruit Bar	74	3560:539 - M&M Cookies	155	3560:1451 - ILLY Cappucino	91
3560:1466 - Monster Rehab	74	3560:1427 - Brisk Lemonade 20oz.	153	3560:1223 - Kind Bars	90
MMM42208 - 3musketeers	72	2485 - Banana Fruit Bar	150	3560:881 - Fuze Green Tea	89
2485 - Banana Fruit Bar	70	3560:1394 - Slim Jim 4 pk	149	9566 - Diet Mtn Dew 20oz	87
3560:616 - popsicles5/36ct	70	3560:1294 - Honest Cran Lemon	148	9569 - Mountain Dew CRed 20oz	85
9400 - Fresca 20oz	68	2743 - Milky Way Bar	144	3560:411 - Raisins	81
3560:1526 - Special K Protein Bar	66	2466 - Giant Neo	141	2492 - Ice Cream Sandwich	80
3560:1992 - Luna Choc Dipped Coconut	65	6635 - zzzPoptarts	138	3560:1466 - Monster Rehab	80
243B - Vanilla Milk Bar	61	3560:745 - Life Water Fiji Apple	135	3560:1575 - Bear Naked Choc Frt & Nut	75
3560:1427 - Brisk Lemonade 20oz.	60	3560:1834 - Lifewater Acai Raspberry	135	3560:1064 - Pure Leaf Tea w/Lemon	74
HP - Hawaii Punch 20oz.	60	3560:1663 - Sahale Cashews w/Pome & Van	133	6609 - Wheat Thins	65
2492 - Ice Cream Sandwich	58	3560:616 - popsicles5/36ct	124	3560:890 - Ice Cream Heath Bar	58

2743 - Milky Way Bar	58	3560:1515 - Sobe Blood Orange	124	9421 - Barq's Rootbeer 20oz	55
3560:1513 - Dove Bar	57	HP - Hawaii Punch 20oz.	121	3560:1007 - Vita Coco	55
2466 - Giant Neo	56	3560:799 - Big Alaska Bar	117	3560:1191 - Zico Coco Water	55
3560:799 - Big Alaska Bar	56	3560:1466 - Monster Rehab	116	2710 - Crunch Stk	51
3560:1575 - Bear Naked Choc Frt & Nut	56	3560:1380 - Sobe Acai Raspberry	107	6616 - Raisinettes	48
9557 - Mug 20oz	54	2479 - Choctaco	106	9557 - Mug 20oz	46
3560:2040 - Indiana Cheddar Popcorn	53	3560:1658 - Kashi Trail Mix Bar	103	3560:1083 - Krave Cereal	46
3560:539 - M&M Cookies	52	9557 - Mug 20oz	102	3560:1567 - Honest Raspberry	46
3560:1092 - Honest Tea 1/2 & 1/2	42	9569 - Mountain Dew CRed 20oz	101	243B - Vanilla Milk Bar	40
3560:2072 - NuGo Van/Yog Bar	42	243B - Vanilla Milk Bar	85	CAM11310 - Milanos Cookies	39
2479 - Choctaco	41	QUA43381 - Quaker Rice Cakes Caramel Corn	79	3560:873 - Frozen Food	35
9555 - Schweppes Gingerale 20oz	40	KAR8447 - Kar's Salted Cashews 3oz	77	3560:1427 - Brisk Lemonade 20oz.	35
3560:1394 - Slim Jim 4 pk	38	KEE58398 - Special K Chip Cheddar	75	3560:429 - Life Water Agave	33
3543 - Cookies N Cream bar	36	3560:1874 - Goodness Knows Cran/Almond	71	3543 - Cookies N Cream bar	31
KAR980 - Kar's Salted Cashews Small	34	PAR072142WTV - Pistachios	70	2486 - Coconut Fruit Bar	30
3560:890 - Ice Cream Heath Bar	32	3560:840 - Kellogg's Special K	67	3560:1393 - Sour Patch Kids	25
9556 - Brisk Tea 20oz	31	JUS49257 - Hot Tomale 5oz Bag	67	2484 - Strawberry Fruit Bar	21
3560:1380 - Sobe Acai Raspberry	31	3560:421 - Fuze Strawberry Melon	65	3560:744 - Life Water Blk Cherry	20
2484 - Strawberry Fruit Bar	30	9555 - Schweppes Gingerale 20oz	64	3560:514 - Starbucks Coffee	18
9569 - Mountain Dew CRed 20oz	29	2492 - Ice Cream Sandwich	62	3560:1449 - ILLY Cafe	18
3560:2016 - Deep River Spicy Pickle	28	3560:411 - Raisins	54	3560:1367 - Michelina Fetaccino Alfredo	17
6609 - Wheat Thins	24	9556 - Brisk Tea 20oz	53	3560:891 - Ice Cream Big Alaska	16
6641 - Double Mint	24	3560:890 - Ice Cream Heath Bar	50	3560:375 - Sugar - Bulk 2lb	12
6643 - Juicy Fruit	24	3560:1567 - Honest Raspberry	49	3560:381 - Fresh Brew Coffee	12
3560:2038 - Dove Dark Chocolate	23	3560:1191 - Zico Coco Water	47	3560:501 - Cappuccino	12
3560:456 - Kar's Raisins	22	3560:1401 - Pastry Plus	45	3560:509 - French Vanilla	12
2710 - Crunch Stk	17	3560:1665 - Kirkland Dried Fruit	45	3560:510 - hazelnut	12
3560:403 - CF Diet Coke 20oz	17	3543 - Cookies N Cream bar	39	9579 - Sobe LW Strw Kiwi	11
3560:1294 - Honest Cran Lemon	17	2710 - Crunch Stk	37	9580 - Sobe LW Bkby Gp	10
3560:1567 - Honest Raspberry	14	9581 - HP Fruit Punch 20 oz	31	3560:810 - Clif kid bar	10
3560:1657 - LaraBar Apple Pie	13	6609 - Wheat Thins	29	3560:892 - Ice Cream Crunch Bar	10
3560:2015 - Boulder BBQ	12	3560:456 - Kar's Raisins	28	2528 - Reeses Peanut Butter Cup.	9
3560:2077 - Cape Cod Waffle Cut Sea Salt	12	3560:1586 - Kashi Carmelized Onion Chip	27	3560:49 - Hot Chocolate	8
3560:840 - Kellogg's Special K	11	2484 - Strawberry Fruit Bar	24	3560:380 - Vending Cream	8
9567 - CF DT Pepsi 20oz	9	9567 - CF DT Pepsi 20oz	23	3560:798 - reese IC bar	8
3560:514 - Starbucks Coffee	6	3560:1465 - Life Water Bld Org	20	3560:1088 - Sobe Pomegrante	8
3560:49 - Hot Chocolate	4	6619 - Power Bar	18	9560 - Tropicana Pink Lemonade 20oz	6
9581 - HP Fruit Punch 20 oz	4	2486 - Coconut Fruit Bar	18	3560:504 - Instant Tea	6
3560:375 - Sugar - Bulk 2lb	4	6641 - Double Mint	14	3560:507 - Freeze Dried Decaf	6
3560:380 - Vending Cream	4	6643 - Juicy Fruit	14	3560:930 - Monster Power Shot	6
3560:381 - Fresh Brew Coffee	4	3560:1776 - Goodnessknows apple almond & pnt	8	3560:1086 - Sobe Lemonade	6
3560:501 - Cappuccino	4	3560:468 - Sweet Potato Tortilla	7	3560:1091 - Honest Tea Unsweetened Lemon	3
3560:509 - French Vanilla	4	3560:1393 - Sour Patch Kids	5	3560:417 - Vitamin Water Acai Blueberry Pom	2
3560:510 - hazelnut	4	3560:1167 - Popchips	4	3560:781 - 10 oz Protein Shake	0
3560:504 - Instant Tea	2	3560:49 - Hot Chocolate	0	3560:1515 - Sobe Blood Orange	0
3560:507 - Freeze Dried Decaf	2	3560:64 - 8oz Paper Cups DP-IMP8	0	3560:70 - 9.6oz Juice	-1
3560:1167 - Popchips	1	2528 - Reeses Peanut Butter Cup.	0	9585 - Lemon Tea 20oz	-3
3560:356 - LIFESAVERS WINTERGREEN	0	3560:356 - LIFESAVERS WINTERGREEN	0	3560:1546 - Pineapple Fruit Bar	-4
3560:468 - Sweet Potato Tortilla	0	3560:375 - Sugar - Bulk 2lb	0		



3560:719 - Victor Bean	0	3560:379 - 12oz Paper Cups DP-IMP12	0		
3560:1028 - LIFESAVERS PEPPERMINT	0	3560:380 - Vending Cream	0		
3560:1045 - Starbucks Bean	0	3560:381 - Fresh Brew Coffee	0		
3560:1776 - Goodnessknows apple almond & pnt	0	3560:501 - Cappuccino	0		
3560:1695 - Deep River Sweet Maui Onion	-4	3560:504 - Instant Tea	0		
3560:1191 - Zico Coco Water	-8	3560:507 - Freeze Dried Decaf	0		
		3560:509 - French Vanilla	0		
		3560:510 - hazelnut	0		
		3560:514 - Starbucks Coffee	0		
		3560:719 - Victor Bean	0		
		3560:810 - Clif kid bar	0		
		3560:873 - Frozen Food	0		
		3560:891 - Ice Cream Big Alaska	0		
		3560:892 - Ice Cream Crunch Bar	0		
		3560:1028 - LIFESAVERS PEPPERMINT	0		
		3560:1045 - Starbucks Bean	0		
		3560:1367 - Michelina Fetaccino Alfredo	0		
		3560:1546 - Pineapple Fruit Bar	0		
		CAM11310 - Milanos Cookies	-8		

**Exhibit C:**  
**Five(5) Year Financial proposal: Please Complete\***

<b>Term</b>	<b>One-Time Signing Bonus</b>	<b>Minimum Guaranteed Annual Support Payment (Non-Volume Related)</b>	<b>Additional Commissions Based on Cases Sales</b>
<b>Five Years</b>			

**\*Other forms of compensation/ support. Please complete the following. Use additional pages if necessary.**

1. Annual cases of donated products: \_\_\_\_\_
2. Marketing Support and allowances: \_\_\_\_\_
3. Joint marketing with the College: \_\_\_\_\_
4. Sponsorship of Campus Events: \_\_\_\_\_
5. Other support/sponsorships: \_\_\_\_\_

\_\_\_\_\_  
 Signature of individual submitting bid or proposal

\_\_\_\_\_  
 Name of business

**Exhibit D:**  
**Seven(7) Year Financial proposal: Please Complete\***

<b>Term</b>	<b>One-Time Signing Bonus</b>	<b>Minimum Guaranteed Annual Support Payment (Non-Volume Related)</b>	<b>Additional Commissions Based on Cases Sales</b>
Seven Years			

**\*Other forms of compensation/ support. Please complete the following. Use additional pages if necessary.**

**6. Annual cases of donated products:\_\_\_\_\_**

**7. Marketing Support and allowances:\_\_\_\_\_**

**8. Joint marketing with the College:\_\_\_\_\_**

**9. Sponsorship of Campus Events:\_\_\_\_\_**

**10. Other support/sponsorships:\_\_\_\_\_**

\_\_\_\_\_  
 Signature of individual submitting bid or proposal

\_\_\_\_\_  
 Name of business

**Exhibit E:**  
**Ten(10) Year Financial proposal: Please Complete\***

<b>Term</b>	<b>One-Time Signing Bonus</b>	<b>Minimum Guaranteed Annual Support Payment (Non-Volume Related)</b>	<b>Additional Commissions Based on Cases Sales</b>
<b>Ten Years</b>			

**\*Other forms of compensation/ support. Please complete the following. Use additional pages if necessary.**

**11. Annual cases of donated products:** \_\_\_\_\_

**12. Marketing Support and allowances:** \_\_\_\_\_

**13. Joint marketing with the College:** \_\_\_\_\_

**14. Sponsorship of Campus Events:** \_\_\_\_\_

**15. Other support/sponsorships:** \_\_\_\_\_

\_\_\_\_\_  
 Signature of individual submitting bid or proposal

\_\_\_\_\_  
 Name of business

***Exhibit F:***  
***College Condition Form***

Following condition sheet is included in Exhibit H for vendor to sign and acknowledge.

Bunker Hill Community College will not be liable for any costs incurred by respondents in the preparation and production of a Proposal or the costs of any services performed prior to receiving approval of the agreement. All Proposals and materials submitted in conjunction with the Proposals shall become the property of Bunker Hill Community College for use as deemed appropriate, respecting all copyrights.

1. Bunker Hill Community College reserves the right to modify the requirements of this proposal after its release. All Proposers will be notified of any modifications to the requirements of this proposal. Wherever the College is referred to herein, such reference will be to the President or his/her designee, as stated periodically in writing during the term of the contract.
2. Proposers who submit a response may be required to give an oral presentation to Bunker Hill Community College. This shall provide an opportunity for a Proposer to clarify or elaborate on the Proposal, but shall in no way change the original Proposal. The College shall schedule the time and location, if needed.
3. By submitting a Proposal, the Proposer agrees that it will not make any claims or have any right to damages because of any misinterpretation or misunderstanding of the specifications or because of any misinformation or lack of information.
4. The successful Proposer will be notified in writing by letter.
5. Omissions, inaccuracy or misstatements is sufficient cause for rejection of the Proposal.
6. The Agreement, if awarded, shall be governed and construed in accordance with the laws of Massachusetts.

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Signature of individual submitting bid or proposal

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Name of business

***Exhibit G:***  
***Certificate of Non-Collusion***

The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

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Signature of individual submitting bid or proposal

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Name of business

***Exhibit H:***  
***Tax Compliance Certification***

Pursuant to M.G.L. c. 62C, §49A, I certify under the penalties of perjury that, to the best of my knowledge and belief, I am in compliance with all laws of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting child support.

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Signature of person submitting bid or proposal

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Name of business